

Monterey County Market Overview

November 2016 - Single Family Residential



\$513K

Median Sale Price



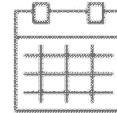
206

Closed Sales



196

Homes Listed



34

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	4	2	11	\$714,750	\$661,125	51	99%	4.7
Big Sur	1	0	19	\$1,685,000	\$1,685,000	237	89%	28.5
Bradley	1	0	6	\$315,000	\$315,000	159	96%	4.5
Carmel	17	22	151	\$1,695,000	\$1,784,588	40	96%	6.8
Carmel by the Sea	2	1	9	\$2,022,500	\$2,022,500	50	93%	4.5
Carmel Highlands	0	2	13	-	-	-	-	-
Carmel Valley	13	11	58	\$1,000,000	\$1,133,937	47	96%	7.6
Castroville	3	3	11	\$500,000	\$471,666	28	98%	3.7
Chualar	0	0	2	-	-	-	-	-
Del Rey Oaks	3	1	2	\$535,000	\$568,500	58	100%	1
Gonzales	3	2	5	\$385,000	\$398,333	7	102%	2.1
Greenfield	6	4	19	\$292,500	\$382,083	36	100%	2.6
King City	8	3	16	\$301,250	\$294,662	36	99%	2.1
Marina	8	12	27	\$487,500	\$480,936	21	100%	2.5
Monterey	15	11	70	\$825,000	\$973,440	30	96%	3.7
Moss Landing	0	1	5	-	-	-	-	-
Pacific Grove	9	6	55	\$797,000	\$935,444	61	98%	6.3
Pebble Beach	9	11	82	\$1,305,000	\$1,343,222	83	96%	9.1
Prunedale	0	0	3	-	-	-	-	-
Salinas	81	79	242	\$421,000	\$476,497	27	99%	2.7
Seaside	14	17	38	\$437,500	\$456,714	39	98%	2.4
Soledad	9	7	22	\$315,000	\$343,880	58	97%	3.7
Spreckels	0	1	2	-	-	-	-	-

Monterey County Market Overview

November 2016 - Condo And Townhouse



\$399K

Median Sale Price



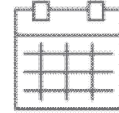
21

Closed Sales



26

Homes Listed



14

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	4	3	19	\$782,500	\$758,750	10	101%	3
Carmel Valley	0	1	4	-	-	-	-	-
Del Rey Oaks	1	0	0	\$456,000	\$456,000	13	99%	0
King City	1	0	0	\$137,000	\$137,000	14	91%	0
Marina	1	3	5	\$300,000	\$300,000	1	100%	7.5
Monterey	7	7	18	\$375,500	\$472,035	43	96%	2.8
Moss Landing	0	0	1	-	-	-	-	-
Pacific Grove	1	1	4	\$730,000	\$730,000	149	91%	1.7
Pebble Beach	0	0	4	-	-	-	-	-
Salinas	6	9	18	\$342,500	\$308,000	16	99%	2.2
Seaside	0	2	3	-	-	-	-	-