

# Monterey Single Family Residential

March 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Aromas	5	9	1	146	\$700,000.00	\$700,000	100.0%	\$700,000
Big Sur	3	15	0					
Bradley	2	15	0					
Carmel	42	136	22	72	\$1,936,159.00	\$1,072,500	95.0%	\$42,595,500
Carmel by the Sea	4	14	0					
Carmel Highlands	0	12	1	123	\$1,900,000.00	\$1,900,000	95.0%	\$1,900,000
Carmel Valley	21	65	1	86	\$975,000.00	\$975,000	100.0%	\$975,000
Castroville	5	6	1	80	\$275,000.00	\$275,000	100.0%	\$275,000
Del Rey Oaks	1	2	1	40	\$550,000.00	\$550,000	93.0%	\$550,000
Gonzales	3	2	4	37	\$350,500.00	\$362,000	101.0%	\$1,402,000
Greenfield	11	25	4	88	\$278,750.00	\$287,000	95.0%	\$1,115,000
King City	13	19	6	127	\$250,583.00	\$272,500	97.0%	\$1,503,500
Lockwood	0	0	1	141	\$500,000.00	\$500,000	100.0%	\$500,000
Marina	15	21	9	36	\$471,500.00	\$445,000	99.0%	\$4,243,500
Monterey	20	70	14	58	\$829,971.00	\$678,750	97.0%	\$11,619,598
Moss Landing	2	4	0					
Pacific Grove	18	52	10	42	\$814,292.00	\$789,500	99.0%	\$8,142,920
Pebble Beach	10	72	10	111	\$2,121,199.00	\$1,712,500	95.0%	\$21,211,999
Prunedale	3	6	2	11	\$575,500.00	\$575,500	101.0%	\$1,151,000
Salinas	111	205	76	59	\$443,646.00	\$425,000	99.0%	\$33,717,100
San Lucas	0	0	0					
Seaside	24	42	15	35	\$422,771.00	\$415,000	99.0%	\$6,341,569
Soledad	10	15	6	80	\$362,166.00	\$362,500	99.0%	\$2,173,000
Soledad	7	18	6	44	\$329,666.00	\$324,500	98.00%	\$1,978,000
Spreckels	3	4	2	36	\$568,000.00	\$568,000	97.0%	\$1,136,000
Spreckels	0	3	1	67	\$657,500.00	\$657,500	100%	\$657,500
<b>Total</b>	<b>326</b>	<b>811</b>	<b>186</b>	<b>63</b>	<b>\$759,423</b>	<b>\$482,500</b>	<b>98%</b>	<b>\$141,252,686</b>

# Monterey - Common Interest Development

March 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Carmel	9	22	6	33	\$692,859.00	\$642,828	99%	\$4,157,155
Carmel by the Sea	0	0	1	208	\$900,000.00	\$900,000	90%	\$900,000
Carmel Valley	2	3	1	48	\$819,000.00	\$819,000	98%	\$819,000
Castroville	0	1	0					
Del Rey Oaks	2	3	1	24	\$325,000.00	\$325,000	100%	\$325,000
King City	0	1	0					
Marina	0	1	2	20	\$275,000.00	\$275,000	99%	\$550,000
Monterey	12	22	3	59	\$477,333.00	\$440,000	96%	\$1,432,000
Moss Landing	0	1	0					
Pacific Grove	2	5	1	99	\$610,000.00	\$610,000	97%	\$610,000
Pebble Beach	1	4	3	74	\$2,596,666.00	\$3,595,000	100%	\$7,790,000
Salinas	17	15	10	18	\$189,225.00	\$169,125	95%	\$1,892,250
Seaside	3	2	0					
Soledad	1	0	0					
<b>Total</b>	<b>49</b>	<b>80</b>	<b>28</b>	<b>43</b>	<b>\$659,835</b>	<b>\$382,500</b>	<b>97%</b>	<b>\$18,475,405</b>