

# Monterey Single Family

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June 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Aromas	4	13	1	35	\$515,000.00	\$515,000	96.0%	\$515,000
Big Sur	1	17	0					
Bradley	3	13	3	36	\$424,666.00	\$430,000	95.0%	\$1,274,000
Carmel	35	156	25	104	\$1,757,512.00	\$1,720,000	94.0%	\$43,937,801
Carmel by the Sea	5	11	1	7	\$1,298,000.00	\$1,298,000	100.0%	\$1,298,000
Carmel Highlands	3	12	2	85	\$1,846,500.00	\$1,846,500	93.0%	\$3,693,000
Carmel Valley	19	67	20	73	\$1,615,161.00	\$1,377,500	96.0%	\$32,303,220
Castroville	9	11	4	13	\$594,750.00	\$574,500	99.0%	\$2,379,000
Chualar	1	1	0					
Del Rey Oaks	3	6	0					
Gonzales	4	4	5	52	\$382,800.00	\$370,000	99.0%	\$1,914,000
Greenfield	13	19	11	38	\$310,990.00	\$300,000	100.0%	\$3,420,900
King City	11	13	9	50	\$294,077.00	\$269,000	99.0%	\$2,646,700
Lockwood	0	1	0					
Marina	16	24	13	31	\$481,893.00	\$460,000	100.0%	\$6,264,619
Monterey	23	80	17	49	\$911,470.00	\$705,000	98.0%	\$15,495,000
Moss Landing	0	2	0					
Pacific Grove	25	55	17	50	\$943,405.00	\$873,000	99.0%	\$16,037,900
Pebble Beach	17	85	9	123	\$1,244,354.00	\$1,333,000	97.0%	\$11,199,188
Prunedale	3	8	4	93	\$652,250.00	\$629,500	99.0%	\$2,609,000
Salinas	120	251	108	31	\$500,483.00	\$474,000	100.0%	\$54,052,182
San Ardo	1	1	0					
Seaside	15	40	18	26	\$432,333.00	\$422,500	99.0%	\$7,782,000
Soledad	9	11	4	81	\$356,500.00	\$357,500	98.0%	\$1,426,000
Spreckels	0	3	0					
<b>Total</b>	<b>340</b>	<b>904</b>	<b>271</b>	<b>49</b>	<b>\$768,440</b>	<b>\$530,000</b>	<b>99%</b>	<b>\$208,247,510</b>

# Monterey Common Interest Development

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June 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Carmel	7	24	5	44	\$666,400.00	\$597,000	97%	\$3,332,000
Carmel Valley	1	4	4	23	\$543,750.00	\$525,000	99%	\$2,175,000
Castroville	0	1	0					
Del Rey Oaks	0	2	1	22	\$422,500.00	\$422,500	98%	\$422,500
King City	0	0	0					
Marina	1	2	1	115	\$295,000.00	\$295,000	97%	\$295,000
Monterey	6	20	10	34	\$431,200.00	\$398,000	99%	\$4,312,000
Moss Landing	0	1	0					
Pacific Grove	2	4	2	29	\$682,500.00	\$682,500	98%	\$1,365,000
Pebble Beach	1	4	1	192	\$502,000.00	\$502,000	95%	\$502,000
Salinas	12	22	11	22	\$281,954.00	\$180,000	99%	\$3,101,500
Soledad	0	1	0					
<b>Total</b>	<b>30</b>	<b>85</b>	<b>35</b>	<b>36</b>	<b>\$443,000</b>	<b>\$425,000</b>	<b>99%</b>	<b>\$15,505,000</b>