

Monterey Single Family Residential

January 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Aromas	3	6	2	31	\$520,000.00	\$520,000	95.0%	\$1,040,000
Big Sur	2	15	1	113	\$3,000,000.00	\$3,000,000	75.0%	\$3,000,000
Bradley	5	17	0					
Carmel	26	117	19	80	\$2,233,901.00	\$1,500,000	95.0%	\$42,444,125
Carmel by the Sea	6	15	3	246	\$2,402,666.00	\$2,950,000	96.0%	\$7,208,000
Carmel Highlands	4	12	1	31	\$2,387,000.00	\$2,387,000	92.0%	\$2,387,000
Carmel Valley	6	42	4	31	\$725,000.00	\$787,500	96.0%	\$2,900,000
Castroville	2	8	4	42	\$328,750.00	\$337,500	125.0%	\$1,315,000
Chualar	1	0	0					
Del Rey Oaks	2	3	0					
Gonzales	5	4	4	66	\$322,250.00	\$322,000	100.0%	\$1,289,000
Greenfield	7	24	5	56	\$273,080.00	\$283,400	99.0%	\$1,365,400
King City	7	18	4	14	\$249,450.00	\$251,950	101.0%	\$997,800
Lockwood	0	1	0					
Marina	7	19	9	54	\$474,342.00	\$460,000	96.0%	\$4,269,081
Monterey	19	65	10	32	\$819,201.00	\$782,000	100.0%	\$8,192,019
Moss Landing	0	1	0					
Pacific Grove	11	38	10	96	\$932,000.00	\$812,500	97.0%	\$9,320,000
Pebble Beach	7	62	7	135	\$2,800,000.00	\$1,700,000	94.0%	\$19,600,000
Prunedale	4	8	1	128	\$525,000.00	\$525,000	92.0%	\$525,000
Salinas	83	189	59	61	\$425,033.00	\$427,000	99.0%	\$25,077,000
San Lucas	0	0	0					
Sand City	0	1	0					
Seaside	19	32	9	60	\$530,833.00	\$535,000	97.0%	\$4,777,500
Soledad	8	17	4	102	\$338,475.00	\$337,450	100.0%	\$1,353,900
Spreckels	2	3	1	48	\$610,000.00	\$610,000	99.0%	\$610,000
Total	236	717	157	69	\$876,884	\$500,000	98%	\$137,670,825

Monterey - Common Interest Development

January 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Carmel	10	22	4	62	\$461,250.00	\$390,000	97%	\$1,845,000
Carmel by the Sea	0	1	1	127	\$739,975.00	\$739,975	99%	\$739,975
Carmel Valley	1	3	2	2	\$572,500.00	\$572,500	99%	\$1,145,000
Castroville	0	2	0					
Del Rey Oaks	1	3	1	3	\$430,000.00	\$430,000	100%	\$430,000
King City	0	1	0					
Marina	4	3	1	4	\$349,500.00	\$349,500	100%	\$349,500
Monterey	6	18	4	61	\$536,250.00	\$365,000	98%	\$2,145,000
Moss Landing	0	2	1	313	\$825,000.00	\$825,000	92%	\$825,000
Pacific Grove	1	4	2	26	\$544,450.00	\$544,450	100%	\$1,088,900
Pebble Beach	1	3	0					
Salinas	3	8	7	42	\$303,680.00	\$294,990	99%	\$2,125,765
Seaside	0	1	2	102	\$363,750.00	\$363,750	95%	\$727,500
Soledad	0	0	0					
Total	27	71	25	60	\$456,865	\$355,000	98%	\$11,421,640