

Monterey County Market Overview

December 2016 - Single Family Residential



\$510K

Median Sale Price



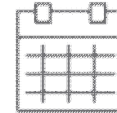
210

Closed Sales



138

Homes Listed



33

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
AROMAS	0	1	8	-	-	-	-	-
Big Sur	1	0	15	\$2,000,000	\$2,000,000	183	68%	15
Bradley	1	0	6	\$280,000	\$280,000	90	94%	6
Carmel	18	11	127	\$1,550,000	\$1,787,319	73	94%	6.6
Carmel by the Sea	1	1	5	\$3,500,000	\$3,500,000	90	98%	3
Carmel Highlands	1	0	12	\$1,630,000	\$1,630,000	129	92%	36
Carmel Valley	5	4	49	\$1,800,000	\$1,789,000	77	94%	6.7
Castroville	4	3	7	\$427,000	\$431,000	65	100%	1.9
Chualar	0	0	1	-	-	-	-	-
Del Rey Oaks	2	1	2	\$689,075	\$689,075	21	97%	1
Gonzales	5	0	2	\$331,000	\$349,400	4	98%	0.5
Greenfield	5	8	15	\$306,000	\$311,000	18	101%	2.4
King City	3	3	14	\$309,900	\$289,800	119	99%	2.1
Marina	10	8	19	\$499,500	\$502,050	14	99%	1.7
Monterey	17	12	60	\$750,000	\$906,676	28	95%	4
Moss Landing	1	0	4	\$560,000	\$560,000	14	100%	12
Pacific Grove	14	5	38	\$875,000	\$944,428	37	100%	3.8
Pebble Beach	9	3	65	\$2,750,000	\$4,638,937	207	92%	7.5
Prunedale	5	1	2	\$550,000	\$543,400	43	98%	0.8
Salinas	80	56	193	\$437,444	\$470,198	23	99%	2.3
Seaside	17	12	29	\$440,000	\$481,569	48	97%	1.8
Soledad	11	9	18	\$310,000	\$319,536	27	100%	2.1
Spreckels	0	0	1	-	-	-	-	-

Monterey County Market Overview

December 2016 - Condo And Townhouse



\$375K

Median Sale Price



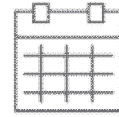
27

Closed Sales



20

Homes Listed



39

Median DOM

City	Sold	New	Inventory	Med Sale Price	Avg Sale Price	Med DOM	SP/LP	Mo. To Sell
Carmel	6	4	13	\$580,000	\$594,883	37	98%	2
Carmel Valley	0	2	6	-	-	-	-	-
Del Rey Oaks	0	1	1	-	-	-	-	-
Marina	0	0	3	-	-	-	-	-
Monterey	7	5	15	\$375,000	\$354,285	13	97%	2.4
Moss Landing	0	0	1	-	-	-	-	-
Pacific Grove	1	1	3	\$651,500	\$651,500	49	103%	1.8
Pebble Beach	1	1	3	\$600,000	\$600,000	134	97%	4.5
Salinas	11	5	12	\$200,000	\$280,181	42	98%	1.3
Seaside	1	1	2	\$319,900	\$319,900	38	100%	3