

# Monterey Single Family

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April 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Aromas	1	9	2	62	\$605,000.00	\$605,000	96.0%	\$1,210,000
Big Sur	0	13	1	12	\$2,200,000.00	\$2,200,000	100.0%	\$2,200,000
Bradley	4	16	4	116	\$269,500.00	\$241,500	95.0%	\$1,078,000
Carmel	33	141	25	77	\$2,268,040.00	\$1,775,000	94.0%	\$56,701,000
Carmel by the Sea	3	12	4	116	\$1,811,000.00	\$1,514,500	90.0%	\$7,244,000
Carmel Highlands	1	10	1	248	\$1,825,000.00	\$1,825,000	91.0%	\$1,825,000
Carmel Valley	18	66	9	141	\$1,032,888.00	\$975,000	94.0%	\$9,296,000
Castroville	6	8	5	91	\$351,480.00	\$300,000	98.0%	\$1,757,400
Del Rey Oaks	2	2	1	7	\$492,500.00	\$492,500	101.0%	\$492,500
Gonzales	5	2	3	33	\$356,000.00	\$356,000	104.0%	\$1,068,000
Greenfield	10	22	3	80	\$283,333.00	\$289,000	99.0%	\$850,000
King City	12	15	10	61	\$275,890.00	\$242,500	99.0%	\$2,758,900
Lockwood	0	1	0					
Marina	10	23	8	34	\$491,312.00	\$492,500	100.0%	\$3,930,500
Monterey	24	71	17	54	\$976,588.00	\$800,000	97.0%	\$16,602,000
Moss Landing	2	4	1	11	\$355,000.00	\$355,000	94.0%	\$355,000
Pacific Grove	22	56	16	70	\$875,447.00	\$792,500	99.0%	\$14,007,165
Pebble Beach	14	71	11	107	\$1,420,861.00	\$1,295,000	94.0%	\$15,629,475
Prunedale	2	5	5	57	\$618,900.00	\$568,000	99.0%	\$3,094,500
Salinas	126	220	69	44	\$462,080.00	\$424,900	100.0%	\$31,883,565
San Lucas	0	0	1	85	\$90,000.00	\$90,000	72.0%	\$90,000
Seaside	18	36	18	44	\$442,830.00	\$418,500	99.0%	\$7,970,949
Soledad	5	14	5	20	\$362,180.00	\$355,000	99.0%	\$1,810,900
Spreckels	0	3	0					
<b>Totals</b>	<b>318</b>	<b>821</b>	<b>224</b>	<b>62</b>	<b>\$819,249</b>	<b>\$527,000</b>	<b>98%</b>	<b>\$183,511,854</b>

# Monterey - Common Interest Development

April 2016	New	Inventory	Sold	Avg DOM	Avg SalePrice	Med Sale Price	% LP Rec'd	Sale Volume
Carmel	8	21	8	62	\$560,500.00	\$513,500	98%	\$4,484,000
Carmel Valley	4	7	0					
Castroville	0	1	0					
Del Rey Oaks	2	3	3	32	\$365,500.00	\$370,000	98%	\$1,096,500
King City	1	1	0					
Marina	1	0	1	14	\$198,849.00	\$198,849	93%	\$198,849
Monterey	8	19	8	31	\$527,500.00	\$482,500	98%	\$4,220,000
Moss Landing	0	1	0					
Pacific Grove	2	4	3	51	\$700,000.00	\$630,000	99%	\$2,100,000
Pebble Beach	1	4	1	5	\$3,363,750.00	\$3,363,750	95%	\$3,363,750
Salinas	21	28	6	49	\$325,583.00	\$324,000	99%	\$1,953,500
Seaside	0	1	2	9	\$465,000.00	\$465,000	99%	\$930,000
Soledad	0	0	1	7	\$300,000.00	\$300,000	97%	\$300,000
<b>Total</b>	<b>48</b>	<b>90</b>	<b>33</b>	<b>40</b>	<b>\$565,048</b>	<b>\$465,000</b>	<b>98%</b>	<b>\$18,646,599</b>