

Single Family Residential								
2013 Semi-Annual 1								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	18	25	6	520	899,416	871,250	88.54	5,396,500
Bradley	10	6	7	134	0	0	.0	0
Carmel	203	154	120	123	1,567,863	1,235,000	94.61	188,143,589
Carmel Highlands	21	22	19	255	2,138,416	1,287,500	88.52	38,491,500
Carmel Valley	129	95	71	137	898,392	775,000	94.63	63,785,885
Del Rey Oaks	13	5	13	35	424,500	425,000	101.65	5,518,500
East Salinas	108	34	99	47	226,564	210,000	101.54	22,429,849
Marina/Former Fort Ord	45	13	54	42	353,651	361,000	99.61	19,097,207
Monterey	126	68	95	67	576,131	557,000	98.25	54,732,454
North Monterey County	152	65	140	50	362,303	359,000	99.68	50,722,427
North Salinas	253	75	222	47	266,614	255,000	100.96	59,188,314
Pacific Grove	118	63	87	68	719,351	645,000	98.28	62,583,605
Pebble Beach	115	92	52	133	1,746,750	1,132,500	92.38	90,831,018
Salinas Monterey Highway	135	96	109	81	719,535	575,000	96.35	78,429,380
Seaside/Sand City	101	39	93	52	354,792	325,000	100.05	32,995,700
South Coast	2	2	0	0	0	0	.0	0
South Monterey County	169	54	159	63	192,061	186,000	99.33	30,537,759
South Salinas	115	39	102	39	314,228	302,500	99.54	32,051,325
Summary	1833	947	1448	73	579,815	- -	96.26	834,935,012
Common Interest Development								
2013 Semi-Annual 1								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	14	5	11	54	579,272	524,000	98.58	6,372,000
Carmel Valley	50	20	41	58	534,585	475,000	97.87	21,918,000
Del Rey Oaks	6	2	6	55	301,000	312,500	96.71	1,806,000
East Salinas	15	5	11	57	92,131	95,000	105.71	1,013,450
Marina/Former Fort Ord	3	0	7	14	161,857	170,000	98.32	1,133,000
Monterey	50	23	42	62	303,552	277,450	97.28	12,749,205
North Monterey County	1	1	4	87	520,062	525,000	95.0	2,080,250
North Salinas	20	4	23	64	103,217	95,000	103.99	2,374,000
Pacific Grove	9	6	6	76	475,416	479,750	94.31	2,852,500
Pebble Beach	9	6	6	73	465,825	442,000	95.39	2,794,950
Salinas Monterey Highway	6	1	8	24	333,625	319,000	97.09	2,669,000
Seaside/Sand City	4	0	4	61	255,625	242,000	106.62	1,022,500
South Monterey County	3	0	3	32	78,300	88,000	101.34	234,900
South Salinas	9	2	9	60	217,611	186,000	99.62	1,958,500
Summary	199	75	181	57	336,896	- -	97.91	60,978,255