

**Single Family Residential****January 2013**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	3	21	1	439	300,000	300,000	93.75	300,000
Bradley	4	6	1	470	0	0	.0	0
Carmel	28	132	9	78	2,249,222	1,625,000	94.27	20,243,000
Carmel Highlands	10	32	2	835	3,200,000	3,200,000	90.31	6,400,000
Carmel Valley	17	78	10	194	733,258	673,792	94.48	7,332,585
Del Rey Oaks	2	5	0	0	0	0	.0	0
East Salinas	22	41	8	38	238,125	228,500	103.05	1,905,000
Marina/Former Fort Ord	6	22	8	37	324,437	335,000	98.09	2,595,500
Monterey	18	45	15	84	520,971	515,000	98.44	7,814,569
North Monterey County	21	62	23	47	332,986	310,500	96.87	7,658,700
North Salinas	38	80	28	46	276,350	254,500	101.68	7,737,800
Pacific Grove	21	58	10	67	575,300	572,000	96.02	5,753,000
Pebble Beach	26	74	11	133	1,302,272	975,000	93.82	14,325,000
Salinas Monterey Highway	22	82	20	59	666,040	557,500	95.01	13,320,800
Seaside/Sand City	13	44	15	20	332,580	275,100	98.05	4,988,700
South Monterey County	23	71	24	50	195,264	194,000	100.47	4,686,350
South Salinas	24	34	15	54	321,600	280,000	100.13	4,824,000
Summary	298	887	200	75	552,185	-&nbsp;-	95.82	109,885,004

**Common Interest Development****January 2013**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	3	8	0	0	0	0	.0	0
Carmel Valley	8	22	5	28	332,600	328,000	99.76	1,663,000
Del Rey Oaks	1	3	0	0	0	0	.0	0
East Salinas	2	5	0	0	0	0	.0	0
Marina/Former Fort Ord	1	3	2	7	149,500	149,500	92.03	299,000
Monterey	8	14	7	62	240,000	165,500	100.10	1,680,000
North Salinas	5	11	1	1	95,000	95,000	95.96	95,000
Pebble Beach	1	4	1	121	515,000	515,000	93.81	515,000
Seaside/Sand City	1	2	0	0	0	0	.0	0
South Salinas	3	4	0	0	0	0	.0	0
Summary	33	76	16	44	265,750	-&nbsp;-	97.79	4,252,000