

Single Family Residential								
February 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	3	22	0	0	0	0	.0	0
Carmel	21	132	10	174	1,369,800	1,049,000	91.70	13,698,000
Carmel Highlands	1	29	2	105	2,406,250	2,406,250	86.01	4,812,500
Carmel Valley	21	79	10	151	797,050	767,750	93.57	7,970,500
Del Rey Oaks	2	7	2	50	340,500	340,500	107.37	681,000
East Salinas	10	33	19	31	200,657	190,000	99.67	3,812,500
Marina/Former Fort Ord	12	26	6	6	326,854	338,500	100.55	1,961,124
Monterey	17	48	7	174	447,099	435,000	102.21	3,129,694
North Monterey County	18	53	19	90	360,302	359,000	98.13	6,845,750
North Salinas	44	80	37	36	246,798	243,000	100.49	9,131,550
Pacific Grove	15	53	9	95	835,000	650,000	100.49	7,515,000
Pebble Beach	18	73	6	41	939,690	910,000	94.02	5,638,143
Salinas Monterey Highway	25	94	11	69	688,863	499,600	98.84	7,577,500
Seaside/Sand City	19	49	10	71	417,250	403,500	104.91	4,172,500
South Monterey County	27	54	29	92	186,751	183,000	98.77	5,415,800
South Salinas	17	26	19	61	329,289	320,000	97.97	6,256,500
Summary	270	858	196	76	452,132	-&nbsp;-	96.77	88,618,061
Common Interest Development								
February 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	7	3	102	504,666	514,000	100.40	1,514,000
Carmel Valley	9	26	2	57	299,250	299,250	100.0	598,500
Del Rey Oaks	1	3	2	55	255,000	255,000	98.27	510,000
East Salinas	2	6	2	5	74,375	74,375	124.06	148,750
Marina/Former Fort Ord	0	3	2	9	155,000	155,000	100.81	310,000
Monterey	7	15	6	46	302,800	270,900	96.06	1,816,800
North Monterey County	0	4	1	118	185,000	185,000	97.50	185,000
North Salinas	3	10	5	91	93,700	93,500	105.07	468,500
Pebble Beach	1	4	1	175	415,000	415,000	94.53	415,000
Salinas Monterey Highway	2	3	2	25	354,000	354,000	98.33	708,000
Seaside/Sand City	1	3	0	0	0	0	.0	0
South Salinas	0	3	2	24	193,000	193,000	93.01	386,000
Summary	27	87	28	60	252,162	-&nbsp;-	98.70	7,060,550