

Single Family Residential								
May 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	26	1	439	1,598,000	1,598,000	80.10	1,598,000
Bradley	2	7	1	51	0	0	.0	0
Carmel	34	145	27	82	1,399,592	1,275,000	94.17	37,789,000
Carmel Highlands	3	24	4	204	2,208,750	1,987,500	90.76	8,835,000
Carmel Valley	33	91	17	135	954,470	800,000	94.48	16,226,000
Del Rey Oaks	2	4	3	42	399,833	425,000	96.62	1,199,500
East Salinas	17	34	20	39	227,645	225,000	100.85	4,552,900
Marina/Former Fort Ord	6	16	5	27	369,880	380,000	97.49	1,849,400
Monterey	25	65	16	47	619,125	626,000	100.58	9,906,000
North Monterey County	26	60	28	36	362,551	353,750	99.75	10,151,438
North Salinas	43	67	32	44	269,281	262,500	100.54	8,617,000
Pacific Grove	17	55	13	50	674,319	599,000	98.43	8,766,150
Pebble Beach	18	80	6	392	3,202,666	1,392,500	89.30	19,216,000
Salinas Monterey Highway	17	91	21	90	822,104	647,500	95.23	17,264,200
Seaside/Sand City	23	41	15	16	372,826	369,900	101.96	5,592,400
South Coast	4	4	0	0	0	0	.0	0
South Monterey County	30	50	21	31	209,328	190,000	100.93	4,395,900
South Salinas	21	35	8	43	337,212	320,000	102.09	2,697,700
Summary	323	895	238	68	669,437	- -	95.46	158,656,588
Common Interest Development								
May 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	3	5	4	70	697,250	529,500	96.57	2,789,000
Carmel Valley	11	17	10	51	709,000	697,500	98.13	7,090,000
East Salinas	4	5	1	267	144,000	144,000	100.0	144,000
Marina/Former Fort Ord	0	0	1	11	170,000	170,000	106.25	170,000
Monterey	8	22	6	32	440,166	424,500	98.0	2,641,000
North Monterey County	0	2	1	2	300,000	300,000	100.0	300,000
North Salinas	4	7	6	37	121,200	107,500	102.73	727,200
Pacific Grove	1	7	0	0	0	0	.0	0
Pebble Beach	3	6	3	22	465,316	407,000	96.74	1,395,950
Salinas Monterey Highway	0	2	4	17	339,000	320,500	96.24	1,356,000
Seaside/Sand City	0	2	1	4	325,000	325,000	127.45	325,000
South Monterey County	0	0	2	8	73,450	73,450	105.0	146,900
South Salinas	1	2	2	8	215,500	215,500	104.36	431,000
Summary	35	77	41	40	427,220	- -	98.55	17,516,050