

Single Family Residential								
March 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	4	24	2	980	1,196,250	1,196,250	92.55	2,392,500
Bradley	2	6	2	100	0	0	.0	0
Carmel	41	134	26	135	1,454,947	1,217,500	95.42	37,828,639
Carmel Highlands	3	25	4	180	1,906,500	1,413,000	87.86	7,626,000
Carmel Valley	18	80	10	84	972,180	927,500	95.27	9,721,800
Del Rey Oaks	1	3	2	4	403,000	403,000	109.07	806,000
East Salinas	22	27	15	77	214,960	200,000	104.29	3,224,400
Marina/Former Fort Ord	6	17	14	70	361,414	358,500	100.59	5,059,799
Monterey	22	56	15	40	519,688	481,500	97.34	7,795,320
North Monterey County	32	61	22	62	367,953	359,000	99.11	8,094,969
North Salinas	33	64	44	42	256,493	246,000	99.94	11,285,700
Pacific Grove	24	56	20	70	688,870	628,750	97.94	13,777,400
Pebble Beach	15	69	15	100	1,387,766	1,125,000	89.88	20,816,500
Salinas Monterey Highway	27	90	15	113	735,980	515,000	96.90	11,039,710
Seaside/Sand City	17	37	24	69	332,800	310,000	97.21	7,987,200
South Monterey County	33	48	30	103	185,998	175,250	98.04	5,579,955
South Salinas	14	28	15	32	311,000	310,000	98.78	4,665,000
Summary	314	825	275	84	577,658	-&nbsp;-	95.76	157,700,892
Common Interest Development								
March 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	5	1	0	536,000	536,000	101.13	536,000
Carmel Valley	9	22	10	82	568,900	524,500	95.68	5,689,000
Del Rey Oaks	1	3	0	0	0	0	.0	0
East Salinas	3	3	3	38	93,200	97,100	102.12	279,600
Marina/Former Fort Ord	1	0	1	43	180,000	180,000	94.74	180,000
Monterey	13	19	7	106	247,714	177,000	96.81	1,734,000
North Monterey County	1	4	1	186	845,250	845,250	99.44	845,250
North Salinas	2	8	6	89	96,100	88,800	109.54	576,600
Pacific Grove	2	5	1	148	348,000	348,000	91.58	348,000
Pebble Beach	1	5	0	0	0	0	.0	0
Salinas Monterey Highway	2	4	1	7	320,000	320,000	100.0	320,000

Seaside/Sand City	0	1	1	209	226,000	226,000	98.47	226,000
South Monterey County	1	2	1	80	88,000	88,000	95.76	88,000
South Salinas	4	4	1	358	327,000	327,000	96.46	327,000
Summary	42	85	34	95	327,925	-&nbsp;-	97.29	11,149,450