

Single Family Residential								
June 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	25	2	143	553,000	553,000	92.56	1,106,000
Carmel	33	154	19	102	1,329,500	1,075,000	96.05	25,260,500
Carmel Highlands	1	22	2	65	765,000	765,000	102.0	765,000
Carmel Valley	20	95	7	108	1,019,428	670,000	93.50	7,136,000
Del Rey Oaks	1	5	4	54	476,750	498,500	99.32	1,907,000
East Salinas	20	34	17	46	248,473	239,000	100.07	4,224,050
Marina/Former Fort Ord	4	13	10	51	393,500	400,000	100.13	3,935,000
Monterey	21	68	16	50	630,707	566,000	99.35	10,091,322
North Monterey County	25	65	20	47	436,890	437,500	101.27	8,737,800
North Salinas	55	75	25	25	296,676	275,000	102.44	7,416,914
Pacific Grove	23	63	13	39	710,615	675,000	100.0	9,238,000
Pebble Beach	18	92	5	122	1,910,800	1,450,000	95.60	9,554,000
Salinas Monterey Highway	21	96	20	81	671,850	587,500	97.46	13,437,000
Seaside/Sand City	15	39	11	42	349,318	324,500	101.19	3,842,500
South Monterey County	22	54	25	44	182,720	185,000	100.35	4,568,000
South Salinas	21	39	17	21	332,777	330,000	100.09	5,657,225
Summary	302	939	213	55	551,303	- -	97.99	116,876,311
Common Interest Development								
June 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	5	1	4	539,000	539,000	100.0	539,000
Carmel Valley	8	20	5	87	473,000	334,000	102.12	2,365,000
Del Rey Oaks	1	2	2	43	337,500	337,500	94.47	675,000
East Salinas	2	5	2	2	92,450	92,450	100.0	184,900
Marina/Former Fort Ord	0	0	1	18	174,000	174,000	102.35	174,000
Monterey	9	23	7	33	391,071	385,000	96.70	2,737,500
North Monterey County	0	1	1	44	750,000	750,000	88.24	750,000
North Salinas	2	4	4	64	99,500	94,000	103.94	398,000
Pacific Grove	2	6	3	25	578,166	530,000	94.11	1,734,500
Pebble Beach	1	6	1	80	469,000	469,000	93.99	469,000
Salinas Monterey Highway	1	1	1	73	285,000	285,000	95.0	285,000
South Monterey County	1	0	0	0	0	0	.0	0
South Salinas	1	2	2	52	178,750	178,750	103.65	357,500
Summary	29	75	30	47	355,646	- -	97.22	10,669,400