

Single Family Residential								
August 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	4	21	0	0	0	0	.0	0
Bradley	4	10	0	0	0	0	.0	0
Carmel	29	161	18	113	1,353,713	895,000	95.17	24,366,838
Carmel Highlands	4	27	0	0	0	0	.0	0
Carmel Valley	26	105	8	82	1,100,937	957,000	94.31	8,807,500
Del Rey Oaks	4	7	2	9	465,000	465,000	103.33	930,000
East Salinas	22	29	13	21	269,769	237,500	103.24	3,507,000
Marina/Former Fort Ord	12	22	8	25	430,000	412,500	100.48	3,440,000
Monterey	20	64	22	58	635,994	610,915	99.30	13,991,878
North Monterey County	33	69	18	32	440,434	423,500	100.79	7,927,825
North Salinas	39	69	46	25	285,093	276,500	103.34	13,114,288
Pacific Grove	17	66	13	57	742,701	730,000	95.22	9,655,125
Pebble Beach	12	90	10	113	2,361,000	945,000	90.63	23,610,000
Salinas Monterey Highway	31	93	18	106	674,041	568,000	98.59	12,132,750
Seaside/Sand City	20	50	9	26	359,576	332,688	102.79	3,236,188
South Monterey County	27	55	21	43	206,083	200,000	99.87	4,327,750
South Salinas	27	51	12	21	396,229	416,000	100.47	4,754,750
Summary	331	989	218	52	613,770	- -	97.03	133,801,892
Common Interest Development								
August 2013								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	8	2	175	515,000	515,000	95.02	1,030,000
Carmel Valley	7	18	10	94	547,400	627,000	97.42	5,474,000
Del Rey Oaks	2	3	1	47	320,000	320,000	97.26	320,000
East Salinas	1	5	2	61	92,500	92,500	112.12	185,000
Marina/Former Fort Ord	2	1	0	0	0	0	.0	0
Monterey	7	24	6	37	437,500	385,000	96.99	2,625,000
North Salinas	6	6	2	6	80,000	80,000	100.0	160,000
Pacific Grove	1	11	2	198	502,500	502,500	99.06	1,005,000
Pebble Beach	2	6	0	0	0	0	.0	0
Salinas Monterey Highway	2	2	1	15	356,500	356,500	103.33	356,500
Seaside/Sand City	2	2	1	16	237,000	237,000	107.73	237,000
South Monterey County	2	3	0	0	0	0	.0	0
South Salinas	4	5	2	15	205,000	205,000	96.02	410,000
Summary	40	94	29	74	406,982	- -	97.97	11,802,500
Multi Family Residential								

August 2013