

**Single Family Residential  
2012 Semi-Annual 1**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	13	26	4	216	1,115,125	1,155,250	76.97	4,460,500
Bradley	3	4	3	132	0	0	.0	0
Carmel	196	162	121	149	1,257,915	1,000,000	92.41	152,207,743
Carmel Highlands	28	34	6	286	2,657,500	2,672,500	88.66	15,945,000
Carmel Valley	115	104	60	129	832,514	715,000	93.64	49,950,865
Del Rey Oaks	4	4	6	148	329,716	340,000	95.26	1,978,300
East Salinas	177	63	149	60	194,231	189,500	99.77	28,940,424
Marina/Former Fort Ord	71	34	64	106	304,526	299,500	98.20	19,489,687
Monterey	117	72	92	87	527,614	495,625	96.79	48,540,535
North Monterey County	170	87	149	91	307,719	299,000	97.95	45,850,137
North Salinas	346	134	277	67	227,520	222,000	99.39	63,023,114
Pacific Grove	107	65	95	113	615,945	541,000	95.95	58,514,850
Pebble Beach	107	97	60	174	1,722,012	1,101,250	90.77	103,320,768
Salinas Monterey Highway	152	125	90	137	710,284	529,500	94.40	63,925,588
Seaside/Sand City	109	54	96	85	311,610	275,000	95.94	29,914,620
South Monterey County	272	113	224	83	172,536	162,000	98.65	38,648,164
South Salinas	111	44	93	105	259,748	247,000	97.21	24,156,650
Summary	2098	1222	1589	98	472,173	-&nbsp;-	94.68	748,866,945

**Common Interest Development  
2012 Semi-Annual 1**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	13	13	10	106	446,050	442,250	95.52	4,460,500
Carmel Valley	50	43	28	111	409,875	369,500	95.85	11,476,500
Del Rey Oaks	3	1	4	71	261,250	247,500	102.46	1,045,000
East Salinas	20	8	10	28	73,760	73,250	97.0	737,600
Marina/Former Fort Ord	4	1	4	76	175,000	167,500	98.07	700,000
Monterey	57	27	43	57	219,773	200,000	98.26	9,450,250
North Monterey County	7	6	3	139	1,005,333	976,000	94.01	3,016,000
North Salinas	28	10	29	51	82,908	82,500	100.41	2,404,346
Pacific Grove	15	8	11	85	395,090	395,000	92.49	4,346,000
Pebble Beach	5	2	4	45	821,250	535,000	92.61	3,285,000
Salinas Monterey Highway	11	6	4	9	270,750	273,000	98.98	1,083,000
Seaside/Sand City	4	1	4	116	273,675	280,100	103.27	1,094,700
South Monterey County	2	0	1	14	100,000	100,000	83.40	100,000
South Salinas	11	6	11	92	159,681	150,000	99.21	1,756,499

Summary	230	132	166	73	270,815	-&nbsp;-	96.37	44,955,395
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