

**Single Family Residential****September 2012**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	27	0	0	0	0	.0	0
Carmel	29	163	24	132	1,150,291	950,000	93.92	27,606,984
Carmel Highlands	1	37	0	0	0	0	.0	0
Carmel Valley	11	101	12	72	781,750	757,500	94.88	9,381,000
Del Rey Oaks	2	3	0	0	0	0	.0	0
East Salinas	19	43	21	53	196,436	192,000	104.60	4,125,164
Marina/Former Fort Ord	11	31	8	90	321,062	297,250	99.06	2,568,500
Monterey	15	65	13	150	479,238	520,000	96.02	6,230,100
North Monterey County	26	84	23	43	369,469	370,000	101.02	8,497,800
North Salinas	35	108	35	48	231,682	235,000	100.01	8,108,900
Pacific Grove	20	71	19	59	604,178	495,000	91.64	11,479,400
Pebble Beach	10	89	10	186	1,368,962	925,000	95.89	13,689,625
Salinas Monterey Highway	22	121	15	111	778,673	620,000	95.49	11,680,100
Seaside/Sand City	17	53	11	65	388,009	335,000	103.17	4,268,100
South Monterey County	38	99	24	78	198,558	190,000	101.41	4,765,400
South Salinas	21	46	12	51	283,658	288,500	97.10	3,403,900
Summary	279	1141	227	81	510,154	-&nbsp;-	96.34	115,804,973

**Common Interest Development****September 2012**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	0	9	3	65	411,766	388,500	96.55	1,235,300
Carmel Valley	5	25	4	87	412,625	428,750	97.72	1,650,500
Del Rey Oaks	0	0	1	8	240,000	240,000	109.09	240,000
East Salinas	1	6	2	5	79,349	79,349	112.23	158,699
Marina/Former Fort Ord	1	2	1	20	236,000	236,000	107.32	236,000
Monterey	8	24	7	98	375,571	389,000	95.70	2,629,000
North Salinas	6	14	3	132	86,666	75,000	105.48	260,000
Pacific Grove	1	6	1	11	410,000	410,000	103.02	410,000
Pebble Beach	3	5	0	0	0	0	.0	0
Salinas Monterey Highway	0	1	2	31	315,000	315,000	101.61	630,000
Seaside/Sand City	1	2	2	10	230,450	230,450	103.60	460,900
South Salinas	2	5	3	12	195,000	177,000	98.48	585,000
Summary	28	99	29	62	292,944	-&nbsp;-	98.78	8,495,399