

Single Family Residential

October 2012

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	3	27	0	0	0	0	.0	0
Carmel	28	161	20	174	1,322,985	1,210,000	93.50	26,459,700
Carmel Highlands	3	36	3	192	835,000	730,000	89.18	2,505,000
Carmel Valley	17	99	7	86	958,571	945,000	93.43	6,710,000
Del Rey Oaks	1	3	1	11	415,000	415,000	110.67	415,000
East Salinas	23	43	22	54	185,288	176,950	100.78	4,076,350
Marina/Former Fort Ord	4	30	8	66	279,925	289,450	99.49	2,239,400
Monterey	13	65	9	29	377,777	330,000	94.74	3,400,000
North Monterey County	27	83	18	119	333,071	346,395	99.08	5,995,291
North Salinas	61	107	49	87	237,767	232,000	99.75	11,650,593
Pacific Grove	17	70	21	69	625,571	614,000	97.95	13,137,000
Pebble Beach	5	78	8	185	1,081,500	945,000	94.35	8,652,000
Salinas Monterey Highway	15	98	23	64	773,630	600,000	93.33	17,793,500
Seaside/Sand City	19	56	11	33	313,727	270,000	99.65	3,451,000
South Monterey County	48	116	28	69	183,073	191,500	99.36	5,126,050
South Salinas	21	46	15	41	336,946	339,900	98.40	5,054,200
Summary	305	1118	243	84	480,103	- -	95.95	116,665,084

Common Interest Development

October 2012

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	8	2	241	520,000	520,000	96.84	1,040,000
Carmel Valley	5	23	6	109	506,875	532,500	95.01	3,041,250
Del Rey Oaks	2	2	0	0	0	0	.0	0
East Salinas	1	6	3	46	127,966	122,900	97.46	383,900
Marina/Former Fort Ord	2	2	2	87	144,250	144,250	96.97	288,500
Monterey	10	30	8	151	352,681	277,500	97.17	2,821,450
North Salinas	4	14	9	24	87,433	94,000	101.87	786,900
Pacific Grove	4	8	0	0	0	0	.0	0
Pebble Beach	0	4	3	150	1,022,833	490,000	98.55	3,068,500
Salinas Monterey Highway	0	0	3	52	315,333	350,000	99.68	946,000
South Monterey County	2	2	0	0	0	0	.0	0
South Salinas	1	5	1	172	135,000	135,000	90.30	135,000
Summary	33	104	37	99	338,148	- -	97.39	12,511,500