

Single Family Residential								
November 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	1	24	0	0	0	0	.0	0
Bradley	1	4	0	0	0	0	.0	0
Carmel	14	147	17	118	1,308,641	974,400	93.96	22,246,899
Carmel Highlands	1	31	2	131	3,000,000	3,000,000	83.33	6,000,000
Carmel Valley	8	88	11	89	1,097,295	880,000	87.81	12,070,250
Del Rey Oaks	2	5	0	0	0	0	.0	0
East Salinas	23	39	25	29	212,672	189,900	102.33	5,316,800
Marina/Former Fort Ord	4	21	9	33	338,694	345,000	100.24	3,048,250
Monterey	14	61	16	130	659,929	552,500	95.59	10,558,874
North Monterey County	23	80	16	73	309,325	315,000	100.94	4,949,200
North Salinas	36	99	35	79	242,774	245,000	99.19	8,497,099
Pacific Grove	11	67	17	88	712,358	650,000	96.61	12,110,100
Pebble Beach	9	70	12	186	2,078,194	1,287,500	88.58	24,938,333
Salinas Monterey Highway	27	103	18	99	594,111	528,000	96.98	10,694,000
Seaside/Sand City	19	53	14	76	334,841	294,887	101.23	4,687,775
South Monterey County	34	100	27	73	194,816	195,000	101.67	5,260,050
South Salinas	10	39	19	21	307,431	309,000	100.85	5,841,200
Summary	237	1031	238	81	572,348	- -	94.20	136,218,830
Common Interest Development								
November 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	7	1	111	540,000	540,000	90.15	540,000
Carmel Valley	3	22	4	107	412,500	457,500	95.71	1,650,000
Del Rey Oaks	1	2	0	0	0	0	.0	0
East Salinas	0	4	2	39	75,000	75,000	99.67	150,000
Marina/Former Fort Ord	4	5	1	18	166,000	166,000	90.96	166,000
Monterey	6	30	4	52	291,750	197,500	91.67	1,167,000
North Salinas	3	11	3	37	135,000	120,000	90.30	405,000
Pacific Grove	2	6	5	30	455,200	400,000	102.34	2,276,000
Salinas Monterey Highway	3	3	1	54	265,000	265,000	91.73	265,000
South Monterey County	0	2	1	16	152,000	152,000	96.26	152,000
South Salinas	2	5	3	31	222,000	197,000	93.02	666,000
Summary	25	97	25	51	297,480	- -	95.79	7,437,000