

Single Family Residential								
January 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	32	0	0	0	0	.0	0
Carmel	37	162	13	98	900,500	880,000	94.76	11,706,500
Carmel Highlands	6	26	1	436	700,000	700,000	96.55	700,000
Carmel Valley	21	85	7	163	847,142	905,000	93.80	5,930,000
Del Rey Oaks	1	8	0	0	0	0	.0	0
East Salinas	31	75	26	56	204,134	203,500	99.43	5,307,500
Marina/Former Fort Ord	10	32	8	79	321,762	317,450	97.77	2,574,099
Monterey	17	64	14	91	442,764	438,500	94.92	6,198,699
North Monterey County	23	106	18	64	285,505	305,500	96.74	5,139,099
North Salinas	66	167	28	86	219,079	220,000	97.70	6,134,221
Pacific Grove	18	98	14	74	600,775	541,750	93.77	8,410,850
Pebble Beach	17	97	9	290	2,777,363	2,000,000	88.82	24,996,270
Salinas Monterey Highway	25	111	10	180	690,755	565,000	92.33	6,907,553
Seaside/Sand City	16	64	18	95	330,188	307,500	94.44	5,943,400
South Monterey County	38	131	26	55	159,984	171,500	97.30	4,159,600
South Salinas	15	61	16	68	288,612	256,000	97.63	4,617,800
Summary	343	1319	208	93	474,642	- -	93.78	98,725,591
Common Interest Development								
January 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	4	16	1	36	469,500	469,500	96.01	469,500
Carmel Valley	5	27	4	130	330,000	235,000	89.92	1,320,000
Del Rey Oaks	1	3	0	0	0	0	.0	0
East Salinas	4	6	1	14	70,000	70,000	103.09	70,000
Marina/Former Fort Ord	2	2	0	0	0	0	.0	0
Monterey	8	32	3	30	223,333	205,000	98.53	670,000
North Monterey County	1	8	0	0	0	0	.0	0
North Salinas	4	15	7	86	86,571	83,000	101.64	606,000
Pacific Grove	1	7	0	0	0	0	.0	0
Pebble Beach	1	3	0	0	0	0	.0	0
Salinas Monterey Highway	3	6	0	0	0	0	.0	0
Seaside/Sand City	1	3	0	0	0	0	.0	0
South Salinas	2	4	3	139	124,000	115,000	96.90	372,000
Summary	37	132	19	88	184,605	- -	95.18	3,507,500