

Single Family Residential								
May 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	1	28	0	0	0	0	.0	0
Bradley	1	4	1	11	0	0	.0	0
Carmel	37	158	32	183	1,315,108	1,030,500	91.75	42,083,465
Carmel Highlands	6	32	1	331	2,350,000	2,350,000	84.68	2,350,000
Carmel Valley	24	99	14	89	746,642	554,500	95.68	10,453,000
Del Rey Oaks	2	6	1	369	383,000	383,000	95.99	383,000
East Salinas	35	68	22	67	183,843	174,750	99.93	4,044,552
Marina/Former Fort Ord	13	36	13	70	314,753	290,000	95.48	4,091,789
Monterey	18	60	16	61	607,780	615,000	97.15	9,724,486
North Monterey County	25	103	27	109	329,535	340,000	99.03	8,897,456
North Salinas	50	138	46	50	217,736	209,950	101.0	10,015,900
Pacific Grove	17	59	17	146	706,617	664,000	95.80	12,012,500
Pebble Beach	24	94	11	106	1,086,754	1,068,000	94.77	11,954,300
Salinas Monterey Highway	26	119	10	100	664,100	462,500	95.53	6,641,000
Seaside/Sand City	25	59	18	61	292,786	278,500	96.78	5,270,150
South Monterey County	43	108	28	105	192,896	165,000	97.56	5,401,100
South Salinas	18	47	27	97	248,812	260,000	97.15	6,717,950
Summary	365	1218	284	98	494,843	- -	95.25	140,040,648
Common Interest Development								
May 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel Valley	12	34	9	121	378,555	350,000	97.46	3,407,000
Del Rey Oaks	1	1	1	15	225,000	225,000	132.43	225,000
East Salinas	4	7	3	21	74,833	74,500	93.85	224,500
Marina/Former Fort Ord	0	0	1	246	150,000	150,000	100.0	150,000
Monterey	8	30	9	64	228,138	200,000	97.50	2,053,250
North Monterey County	1	6	1	52	976,000	976,000	97.80	976,000
North Salinas	7	14	2	27	82,250	82,250	101.11	164,500
Pacific Grove	4	7	1	298	380,000	380,000	78.35	380,000
Pebble Beach	1	4	1	40	1,825,000	1,825,000	91.34	1,825,000
Salinas Monterey Highway	4	6	0	0	0	0	.0	0
Seaside/Sand City	1	1	0	0	0	0	.0	0
South Salinas	0	6	2	136	198,750	198,750	99.40	397,500
Summary	43	116	30	90	326,758	- -	96.06	9,802,750