

Single Family Residential								
March 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	3	35	0	0	0	0	.0	0
Carmel	25	163	18	169	1,359,738	875,150	91.86	24,475,300
Carmel Highlands	4	27	3	236	3,300,000	3,125,000	86.16	9,900,000
Carmel Valley	11	87	4	37	516,750	392,500	98.57	2,067,000
Del Rey Oaks	0	5	2	114	282,250	282,250	87.53	564,500
East Salinas	33	61	18	47	199,293	178,450	98.88	3,587,291
Marina/Former Fort Ord	16	44	12	160	287,825	291,500	97.57	3,453,900
Monterey	16	61	16	73	559,800	484,400	96.22	8,956,800
North Monterey County	33	100	31	79	307,216	290,000	97.62	9,523,700
North Salinas	50	138	50	74	240,996	231,500	99.03	12,049,800
Pacific Grove	16	83	24	132	545,162	502,450	95.23	13,083,900
Pebble Beach	13	92	15	228	1,166,546	687,400	91.21	17,498,198
Salinas								
Monterey Highway	20	106	25	104	780,225	585,000	95.30	19,505,635
Seaside/Sand City	17	59	17	84	313,911	312,000	94.21	5,336,500
South Coast	1	1	0	0	0	0	.0	0
South Monterey County	43	122	34	60	176,768	166,500	99.01	6,010,130
South Salinas	27	69	9	205	264,111	247,000	97.04	2,377,000
Summary	328	1253	278	103	497,804	-&nbsp;-	94.29	138,389,654
Common Interest Development								
March 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	11	3	190	423,000	415,000	96.22	1,269,000
Carmel Valley	8	31	1	3	243,000	243,000	97.59	243,000
Del Rey Oaks	0	1	1	87	325,000	325,000	92.86	325,000
East Salinas	2	3	3	61	78,533	80,100	98.0	235,600
Marina/Former Fort Ord	1	0	0	0	0	0	.0	0
Monterey	9	36	4	83	232,000	167,750	99.11	928,000
North Monterey County	1	8	1	196	950,000	950,000	90.48	950,000
North Salinas	4	10	7	7	75,753	70,000	103.21	530,273
Pacific Grove	0	3	2	32	295,000	295,000	95.32	590,000
Pebble Beach	2	5	1	116	395,000	395,000	92.94	395,000
Salinas								
Monterey Highway	0	3	1	12	250,000	250,000	100.40	250,000
South Monterey County	1	0	0	0	0	0	.0	0
South Salinas	4	5	2	11	176,499	176,499	100.0	352,999

Summary	34	116	26	63	233,418	-&nbsp;-	96.26	6,068,872
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