

Single Family Residential								
June 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	1	26	2	73	912,750	912,750	88.19	1,825,500
Carmel	31	162	17	85	1,347,441	1,187,000	91.89	22,906,500
Carmel Highlands	4	34	0	0	0	0	.0	0
Carmel Valley	20	104	9	83	1,063,818	946,000	97.17	9,574,365
Del Rey Oaks	1	4	2	63	355,000	355,000	99.72	710,000
East Salinas	20	63	18	87	198,263	205,050	99.24	3,568,735
Marina/Former Fort Ord	8	34	11	30	305,354	294,500	102.15	3,358,899
Monterey	26	72	12	74	579,854	477,125	97.39	6,958,250
North Monterey County	24	87	24	84	362,291	325,000	100.48	8,694,999
North Salinas	50	134	52	53	233,576	227,000	98.90	12,146,000
Pacific Grove	22	65	15	78	629,393	600,000	97.12	9,440,900
Pebble Beach	20	97	6	41	2,737,000	2,310,000	87.47	16,422,000
Salinas Monterey Highway	31	125	14	96	888,285	610,000	92.28	12,436,000
Seaside/Sand City	14	54	15	97	265,673	265,000	97.40	3,985,100
South Monterey County	38	113	38	89	187,783	178,000	100.02	7,135,769
South Salinas	20	44	13	85	285,507	272,000	96.89	3,711,600
Summary	330	1218	248	76	495,462	-&nbsp;-	94.84	122,874,617
Common Interest Development								
June 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	3	13	2	70	377,500	377,500	95.81	755,000
Carmel Valley	12	43	2	132	268,500	268,500	97.37	537,000
Del Rey Oaks	0	1	1	62	245,000	245,000	98.0	245,000
East Salinas	1	8	0	0	0	0	.0	0
Marina/Former Fort Ord	0	1	2	24	192,500	192,500	96.30	385,000
Monterey	6	27	11	76	220,763	200,000	97.82	2,428,400
North Monterey County	1	6	0	0	0	0	.0	0
North Salinas	2	10	2	4	71,050	71,050	107.65	142,100
Pacific Grove	3	8	1	0	405,000	405,000	98.78	405,000
Pebble Beach	0	2	1	14	675,000	675,000	100.0	675,000
Salinas Monterey Highway	1	6	0	0	0	0	.0	0
Seaside/Sand City	0	1	1	128	335,000	335,000	101.82	335,000
South Monterey County	0	0	1	14	100,000	100,000	83.40	100,000
South Salinas	1	6	2	93	164,500	164,500	104.54	329,000
Summary	30	132	26	65	243,711	-&nbsp;-	98.20	6,336,500

