

Single Family Residential								
July 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	6	32	0	0	0	0	.0	0
Carmel	28	166	10	321	1,535,000	1,030,000	90.05	15,350,000
Carmel Highlands	8	38	2	12	5,149,000	5,149,000	83.04	10,298,000
Carmel Valley	22	106	10	126	1,262,500	989,500	89.26	12,625,000
Del Rey Oaks	0	3	1	33	450,000	450,000	93.95	450,000
East Salinas	20	55	22	62	192,405	191,000	100.0	4,232,914
Marina/Former Fort Ord	12	33	10	29	318,369	302,500	97.51	3,183,699
Monterey	22	71	10	63	497,350	491,250	100.3	4,973,500
North Monterey County	39	97	14	116	292,942	294,150	102.6	4,101,200
North Salinas	49	123	46	58	234,914	225,000	98.88	10,806,047
Pacific Grove	31	79	17	63	559,611	485,000	94.73	9,513,400
Pebble Beach	12	93	12	146	1,704,483	1,205,000	90.19	20,453,800
Salinas Monterey Highway	20	116	22	55	519,131	440,000	97.55	11,420,895
Seaside/Sand City	14	48	13	75	318,307	277,000	98.59	4,138,000
South Monterey County	44	116	28	40	177,582	180,000	100.0	4,972,298
South Salinas	23	45	17	78	273,852	280,000	97.85	4,655,500
Summary	350	1221	234	79	517,838	- -	93.38	121,174,253
Common Interest Development								
July 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	4	15	1	228	540,000	540,000	108.0	540,000
Carmel Valley	5	36	8	230	406,062	373,500	96.17	3,248,500
East Salinas	5	5	5	14	76,360	78,200	103.8	381,800
Marina/Former Fort Ord	2	2	0	0	0	0	.0	0
Monterey	9	28	9	109	239,722	220,000	96.80	2,157,500
North Monterey County	3	9	0	0	0	0	.0	0
North Salinas	8	14	3	24	78,333	77,000	106.3	235,000
Pacific Grove	1	8	1	56	522,000	522,000	96.85	522,000
Pebble Beach	3	4	2	117	365,000	365,000	91.48	730,000
Salinas Monterey Highway	2	6	1	201	328,000	328,000	93.71	328,000
Seaside/Sand City	1	1	0	0	0	0	.0	0
South Salinas	1	6	0	0	0	0	.0	0
Summary	44	134	30	122	271,426	- -	97.28	8,142,800