

Single Family Residential**February 2012**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	3	32	1	410	985,000	985,000	56.29	985,000
Bradley	2	5	0	0	0	0	.0	0
Carmel	36	162	18	170	1,497,663	1,118,500	93.05	26,957,938
Carmel Highlands	4	25	0	0	0	0	.0	0
Carmel Valley	15	86	9	152	775,444	740,000	96.43	6,979,000
East Salinas	30	65	20	57	169,957	160,170	98.86	3,399,146
Marina/Former Fort Ord	15	38	6	157	289,916	297,500	99.18	1,739,500
Monterey	24	68	16	115	485,300	499,500	97.98	7,764,800
North Monterey County	27	98	26	145	271,066	225,000	92.49	7,047,733
North Salinas	49	161	34	69	219,702	215,000	98.17	7,469,900
Pacific Grove	22	94	8	122	660,312	709,500	95.31	5,282,500
Pebble Beach	23	100	9	112	2,080,833	1,371,000	90.05	18,727,500
Salinas Monterey Highway	28	115	8	169	438,625	392,500	97.08	3,509,000
Seaside/Sand City	18	63	14	135	381,605	281,000	96.08	5,342,470
South Monterey County	47	128	31	78	173,529	175,000	99.54	5,379,400
South Salinas	27	64	12	94	260,900	270,000	96.08	3,130,800
Summary	370	1304	212	112	489,220	- -	93.95	103,714,687

Common Interest Development**February 2012**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	0	14	1	77	323,000	323,000	88.35	323,000
Carmel Valley	7	27	9	79	457,722	450,000	97.29	4,119,500
Del Rey Oaks	0	2	1	122	250,000	250,000	100.0	250,000
East Salinas	4	5	0	0	0	0	.0	0
Marina/Former Fort Ord	0	1	1	11	165,000	165,000	100.61	165,000
Monterey	16	36	6	10	175,650	175,000	100.0	1,053,900
North Salinas	4	12	6	55	82,536	77,500	95.42	495,219
Pacific Grove	3	8	2	87	422,500	422,500	91.45	845,000
Pebble Beach	1	4	1	12	390,000	390,000	86.86	390,000
Salinas Monterey Highway	3	7	1	10	278,000	278,000	98.0	278,000
Seaside/Sand City	1	3	0	0	0	0	.0	0
South Salinas	1	6	0	0	0	0	.0	0
Summary	40	125	28	54	282,843	- -	96.07	7,919,619