

Single Family Residential								
December 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	0	22	2	327	3,750,000	3,750,000	84.27	7,500,000
Carmel	10	128	22	130	1,435,092	1,341,250	90.80	31,572,034
Carmel Highlands	3	28	3	355	915,000	900,000	96.86	2,745,000
Carmel Valley	5	72	14	141	1,461,628	1,177,500	90.30	20,462,800
East Salinas	20	35	12	49	208,890	197,450	100.10	2,506,690
Marina/Former Fort Ord	12	23	8	79	323,387	337,500	100.22	2,587,100
Monterey	10	43	17	98	510,764	467,500	98.22	8,683,000
North Monterey County	11	68	26	50	367,226	362,500	99.45	9,547,900
North Salinas	33	88	37	31	275,191	271,600	101.82	10,182,100
Pacific Grove	7	47	9	110	699,338	749,750	96.91	6,294,050
Pebble Beach	7	61	7	136	1,360,839	840,000	89.45	9,525,875
Salinas Monterey Highway	11	81	17	107	583,101	450,000	97.57	9,912,732
Seaside/Sand City	13	39	16	45	341,781	300,500	100.35	5,468,500
South Monterey County	24	84	32	30	191,157	188,250	99.71	6,117,030
South Salinas	9	30	10	40	285,190	297,000	102.04	2,851,900
Summary	175	849	232	77	586,020	- -	94.14	135,956,711
Common Interest Development								
December 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	7	0	0	0	0	.0	0
Carmel Valley	3	21	3	63	544,333	585,000	95.16	1,633,000
East Salinas	2	4	2	14	99,000	99,000	110.06	198,000
Monterey	4	20	9	84	306,944	285,000	97.60	2,762,500
North Monterey County	0	5	1	133	787,000	787,000	94.93	787,000
North Salinas	4	11	2	79	86,500	86,500	93.61	173,000
Pacific Grove	0	4	1	12	347,000	347,000	101.63	347,000
Salinas Monterey Highway	1	4	0	0	0	0	.0	0
Seaside/Sand City	1	2	1	32	223,000	223,000	94.89	223,000
South Monterey County	2	3	1	1	50,000	50,000	100.0	50,000
South Salinas	0	3	2	118	176,000	176,000	100.0	352,000
Summary	19	84	22	70	296,613	- -	97.05	6,525,500