

**Single Family Residential****August 2012**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	1	30	1	1463	480,200	480,200	97.01	480,200
Bradley	2	5	1	66	0	0	.0	0
Carmel	32	169	18	160	1,447,944	1,337,500	93.49	26,063,000
Carmel Highlands	4	42	1	181	10,500,000	10,500,000	77.78	10,500,000
Carmel Valley	15	99	19	155	1,019,426	879,000	95.96	19,369,100
Del Rey Oaks	0	1	1	9	376,000	376,000	103.13	376,000
East Salinas	27	47	21	18	196,690	190,000	99.38	4,130,500
Marina/Former Fort Ord	12	32	11	31	322,472	330,000	98.77	3,547,199
Monterey	19	70	16	32	607,187	537,500	95.36	9,715,000
North Monterey County	33	86	29	45	299,200	290,000	99.66	8,676,800
North Salinas	57	121	43	33	231,859	235,000	100.75	9,969,976
Pacific Grove	23	81	11	98	715,636	640,000	94.04	7,872,000
Pebble Beach	15	97	6	86	3,359,916	1,685,150	89.18	20,159,499
Salinas Monterey Highway	27	124	19	131	675,894	615,000	96.09	12,842,000
Seaside/Sand City	18	53	9	26	343,416	362,750	100.17	3,090,750
South Monterey County	34	104	35	75	204,594	179,900	98.06	7,160,800
South Salinas	17	46	17	46	269,794	235,000	96.55	4,586,500
Summary	336	1207	258	75	577,974	-&nbsp;-	93.73	148,539,324

**Common Interest Development****August 2012**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	13	4	711	356,250	362,500	59.03	1,425,000
Carmel Valley	4	29	13	73	507,955	495,000	96.50	6,603,420
East Salinas	6	8	2	0	60,000	60,000	85.71	120,000
Marina/Former Fort Ord	1	2	1	11	152,000	152,000	95.30	152,000
Monterey	5	25	7	120	367,571	348,000	98.11	2,573,000
North Monterey County	1	9	1	10	995,000	995,000	100.0	995,000
North Salinas	6	16	4	26	98,875	97,000	93.19	395,500
Pacific Grove	1	6	3	23	404,000	349,500	95.55	1,212,000
Pebble Beach	2	4	2	9	1,174,500	1,174,500	97.19	2,349,000
Salinas Monterey Highway	2	4	1	8	235,000	235,000	100.0	235,000
Seaside/Sand City	1	1	1	12	247,000	247,000	98.84	247,000
South Monterey County	1	0	0	0	0	0	.0	0
South Salinas	1	7	0	0	0	0	.0	0
Summary	33	124	39	125	418,126	-&nbsp;-	91.86	16,306,920