

Single Family Residential								
April 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	32	1	311	1,650,000	1,650,000	83.54	1,650,000
Carmel	31	163	19	153	1,139,387	1,025,000	92.21	21,648,360
Carmel Highlands	1	25	1	239	2,995,000	2,995,000	100.0	2,995,000
Carmel Valley	27	96	15	171	803,500	740,000	97.13	12,052,500
East Salinas	24	59	32	69	200,993	189,950	100.89	6,431,800
Marina/Former Fort Ord	8	37	11	128	302,772	280,000	97.75	3,330,500
Monterey	16	59	16	103	494,312	495,000	94.21	7,909,000
North Monterey County	36	102	15	67	269,793	266,000	101.01	4,046,900
North Salinas	63	146	41	61	228,026	222,000	98.92	9,349,092
Pacific Grove	12	69	16	112	609,950	524,900	98.01	9,759,200
Pebble Beach	10	90	9	208	1,458,055	995,000	95.71	13,122,500
Salinas Monterey Highway	20	112	17	200	703,876	485,000	94.71	11,965,900
Seaside/Sand City	19	53	11	43	299,181	267,500	98.81	3,291,000
South Monterey County	50	117	47	121	162,012	153,000	96.93	7,614,600
South Salinas	11	54	8	127	218,562	218,750	94.52	1,748,500
Summary	330	1214	259	112	451,408	-&nbsp;-	95.93	116,914,852
Common Interest Development								
April 2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	4	13	2	60	519,500	519,500	98.11	1,039,000
Carmel Valley	6	29	3	174	616,666	600,000	93.72	1,850,000
Del Rey Oaks	1	1	0	0	0	0	.0	0
East Salinas	3	4	3	8	69,166	69,000	97.46	207,500
Marina/Former Fort Ord	1	1	0	0	0	0	.0	0
Monterey	10	33	8	55	252,062	202,500	98.61	2,016,500
North Monterey County	3	7	1	171	1,090,000	1,090,000	93.97	1,090,000
North Salinas	7	14	2	47	119,277	119,277	100.04	238,554
Pacific Grove	4	4	5	80	425,200	398,000	94.03	2,126,000
Salinas Monterey Highway	0	3	2	7	277,500	277,500	98.85	555,000
Seaside/Sand City	1	0	3	112	253,233	235,200	103.93	759,700
South Monterey County	1	0	0	0	0	0	.0	0
South Salinas	3	6	0	0	0	0	.0	0
Summary	44	115	29	73	340,767	-&nbsp;-	96.48	9,882,254