

Single Family Residential								
October 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	4	37	1	7	410,000	410,000	95.35	410,000
Bradley	1	3	0	0	0	0	.0	0
Carmel	24	190	18	111	1,223,661	1,000,000	94.17	22,025,900
Carmel Highlands	1	29	0	0	0	0	.0	0
Carmel Valley	13	96	13	115	852,943	560,000	95.18	11,088,260
Del Rey Oaks	1	5	0	0	0	0	.0	0
East Salinas	27	82	24	62	175,680	168,500	98.88	4,216,331
Marina	10	38	7	108	308,021	317,500	98.01	2,156,150
Monterey	17	90	13	144	488,897	480,000	97.91	6,355,670
North Monterey County	31	128	24	159	286,647	262,500	100.46	6,879,550
North Salinas	72	164	39	78	227,362	230,000	99.52	8,867,123
Pacific Grove	21	111	15	110	495,947	500,000	95.28	7,439,215
Pebble Beach	14	125	5	218	3,791,300	3,000,000	87.41	18,956,500
Salinas Monterey Highway	20	140	11	195	866,909	616,000	88.77	9,536,000
Seaside/Sand City	29	88	16	44	270,365	253,250	99.82	4,325,850
South Monterey County	57	166	36	117	174,974	172,700	99.12	6,299,079
South Salinas	24	74	11	110	272,500	273,000	98.36	2,997,500
Summary	366	1566	233	109	478,768	- -	94.40	111,553,128
Common Interest Development								
October 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	5	17	1	44	500,000	500,000	91.07	500,000
Carmel Valley	6	23	6	85	340,500	327,500	93.12	2,043,000
East Salinas	2	5	2	18	61,000	61,000	96.06	122,000
Marina	0	1	2	145	117,500	117,500	94.42	235,000
Monterey	10	30	0	0	0	0	.0	0
North Monterey County	1	8	0	0	0	0	.0	0
North Salinas	10	17	2	11	131,500	131,500	99.66	263,000
Pacific Grove	1	7	0	0	0	0	.0	0
Pebble Beach	2	7	1	348	400,000	400,000	94.12	400,000
Seaside/Sand City	1	2	0	0	0	0	.0	0
South Monterey County	0	1	2	15	232,500	232,500	97.38	465,000
South Salinas	1	4	0	0	0	0	.0	0
Summary	39	122	16	80	251,750	- -	94.16	4,028,000