

Single Family Residential								
December 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	1	33	1	333	1,050,000	1,050,000	85.78	1,050,000
Bradley	1	4	0	0	0	0	.0	0
Carmel	16	154	15	154	1,200,733	1,100,000	91.97	18,011,000
Carmel Highlands	1	21	1	266	1,137,000	1,137,000	98.44	1,137,000
Carmel Valley	9	82	12	159	697,979	640,000	95.05	8,375,750
Del Rey Oaks	3	7	0	0	0	0	.0	0
East Salinas	35	84	23	52	189,636	198,000	101.18	4,361,650
Marina	8	7	0	0	0	0	.0	0
Monterey	8	67	14	91	490,357	422,500	94.88	6,865,000
North Monterey County	33	114	25	103	265,684	270,000	96.84	6,642,100
North Salinas	52	152	46	83	230,015	200,000	99.14	10,580,699
Pacific Grove	19	96	16	103	555,937	449,500	93.75	8,895,000
Pebble Beach	3	92	11	185	1,589,363	1,108,000	92.84	17,483,000
Salinas Monterey Highway	14	108	19	126	487,599	476,275	95.78	9,264,390
Seaside/Sand City	12	69	15	55	327,556	270,000	97.29	4,913,350
South Monterey County	46	137	47	111	183,329	185,000	98.57	8,616,464
South Salinas	12	66	11	113	286,011	288,000	96.22	3,146,130
Summary	273	1293	256	106	427,115	- -	95.33	109,341,533
Common Interest Development								
December 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	15	0	0	0	0	.0	0
Carmel Valley	6	29	3	168	388,333	385,000	96.76	1,165,000
East Salinas	0	3	2	39	64,750	64,750	98.93	129,500
Monterey	9	31	9	43	161,722	150,000	99.54	1,455,500
North Salinas	6	21	6	20	89,733	88,650	97.82	538,400
Pacific Grove	2	8	2	416	305,000	305,000	92.44	610,000
Pebble Beach	0	4	1	20	376,000	376,000	97.66	376,000
Seaside/Sand City	0	3	1	257	140,000	140,000	96.55	140,000
South Salinas	1	4	0	0	0	0	.0	0
Summary	25	118	24	92	183,933	- -	97.29	4,414,400