

Single Family Residential								
2011 Semi-Annual 1								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	16	37	4	260	1,200,000	435,000	79.75	4,800,000
Carmel	200	192	106	144	1,342,960	1,055,000	92.44	142,353,790
Carmel Highlands	21	32	5	218	2,805,000	1,475,000	87.42	14,025,000
Carmel Valley	144	139	56	169	980,808	755,500	93.35	54,925,300
Del Rey Oaks	12	3	9	34	390,777	390,000	93.54	3,517,000
East Salinas	251	112	203	79	180,776	169,000	100.36	36,697,619
Marina	82	42	59	110	308,851	310,000	99.73	18,222,227
Monterey	125	103	76	149	544,446	463,500	95.13	41,377,925
North Monterey County	218	141	149	98	306,866	300,000	98.69	45,723,142
North Salinas	376	184	283	85	227,011	221,000	99.66	64,244,120
Pacific Grove	126	109	68	118	666,828	552,000	95.0	45,344,335
Pebble Beach	105	115	36	175	2,272,208	1,525,000	89.45	81,799,500
Salinas Monterey Highway	168	145	78	189	808,089	576,500	92.54	63,030,948
Seaside/Sand City	182	101	126	75	289,086	254,750	98.61	36,424,902
South Monterey County	390	174	283	82	154,660	150,000	98.01	43,768,907
South Salinas	127	68	81	85	292,342	290,000	97.68	23,679,750
Summary	2543	1697	1622	104	443,856	- -	94.63	719,934,465
Common Interest Development								
2011 Semi-Annual 1								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	18	12	9	192	484,333	425,000	97.72	4,359,000
Carmel Valley	39	23	29	102	466,381	535,000	92.90	13,525,050
Del Rey Oaks	5	2	6	102	265,333	262,000	95.12	1,592,000
East Salinas	22	7	24	79	76,730	68,250	98.88	1,841,538
Marina	15	5	9	146	155,211	160,000	95.81	1,396,900
Monterey	45	28	34	132	289,141	225,000	97.07	9,830,819
North Monterey County	2	6	0	0	0	0	.0	0
North Salinas	54	27	44	88	83,103	78,000	97.37	3,656,551
Pacific Grove	9	7	6	313	443,166	410,000	95.91	2,659,000
Pebble Beach	6	6	6	245	1,019,500	538,500	92.08	6,117,000
Salinas Monterey Highway	8	5	3	15	280,000	275,000	99.41	840,000
Seaside/Sand City	3	1	5	214	169,657	165,500	100.42	848,285
South Monterey County	8	1	8	49	101,350	99,050	97.36	810,800
South Salinas	20	8	9	72	191,011	178,000	93.62	1,719,100
Summary	254	138	192	117	256,229	- -	95.22	49,196,043