

Single Family Residential**November 2011**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	0	35	1	133	425,000	425,000	85.86	425,000
Bradley	1	3	0	0	0	0	.0	0
Carmel	19	173	15	77	1,137,533	635,000	92.77	17,063,000
Carmel Highlands	1	25	1	22	865,000	865,000	98.86	865,000
Carmel Valley	15	96	9	131	934,222	1,000,000	92.25	8,408,000
Del Rey Oaks	0	5	1	99	385,000	385,000	90.59	385,000
East Salinas	40	87	36	71	193,376	177,000	100.80	6,961,550
Marina	15	45	7	51	322,557	313,900	98.74	2,257,900
Monterey	13	88	11	186	478,909	510,000	90.47	5,268,000
North Monterey County	35	133	26	117	278,192	272,500	98.95	7,233,000
North Salinas	39	163	45	84	237,448	219,000	99.40	10,685,199
Pacific Grove	14	103	11	77	576,954	495,000	93.44	6,346,500
Pebble Beach	7	114	5	85	827,400	700,000	92.26	4,137,000
Salinas Monterey Highway	16	124	20	113	745,310	485,000	94.84	14,906,200
Seaside/Sand City	21	81	24	82	299,758	295,000	99.28	7,194,200
South Monterey County	41	167	43	81	170,022	175,000	99.06	7,310,965
South Salinas	11	80	18	74	263,533	286,000	96.90	4,743,600
Summary	288	1522	273	90	381,648	- -	95.67	104,190,114

Common Interest Development**November 2011**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	19	0	0	0	0	.0	0
Carmel Valley	8	29	3	84	262,500	230,000	91.92	787,500
Del Rey Oaks	1	3	0	0	0	0	.0	0
East Salinas	3	4	4	23	70,975	71,450	97.46	283,900
Marina	2	1	1	30	166,000	166,000	103.81	166,000
Monterey	14	29	4	226	353,000	376,500	97.39	1,412,000
North Salinas	13	21	7	14	81,100	77,500	99.67	567,700
Pacific Grove	2	9	1	33	335,000	335,000	98.56	335,000
Pebble Beach	2	7	0	0	0	0	.0	0
Salinas Monterey Highway	3	3	1	17	260,000	260,000	98.99	260,000
Seaside/Sand City	1	3	0	0	0	0	.0	0
South Salinas	0	4	2	137	127,000	127,000	96.34	254,000
Summary	51	132	23	74	176,786	- -	96.69	4,066,100