

Single Family Residential								
March 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	4	41	1	692	3,800,000	3,800,000	76.77	3,800,000
Carmel	32	169	19	141	1,491,981	1,230,140	92.54	28,347,640
Carmel Highlands	2	30	2	58	4,850,000	4,850,000	86.65	9,700,000
Carmel Valley	17	109	14	103	968,414	752,500	93.33	13,557,800
Del Rey Oaks	1	6	1	7	370,000	370,000	92.73	370,000
East Salinas	37	96	36	88	186,169	168,500	102.30	6,702,100
Marina	20	55	11	70	293,254	300,000	100.57	3,225,800
Monterey	18	102	11	151	512,818	464,000	94.40	5,641,000
North Monterey County	36	128	29	123	263,612	239,000	97.41	7,644,750
North Salinas	70	165	50	91	234,284	229,450	99.66	11,714,230
Pacific Grove	17	83	13	141	860,076	712,000	98.07	11,181,000
Pebble Beach	14	112	8	139	2,290,625	1,525,000	86.01	18,325,000
Salinas Monterey Highway	32	134	13	147	784,684	469,900	88.81	10,200,900
Seaside/Sand City	31	86	21	47	312,833	263,000	100.14	6,569,500
South Monterey County	86	206	40	80	157,290	151,000	98.32	6,291,600
South Salinas	21	61	15	61	271,440	289,000	98.39	4,071,600
Summary	438	1583	284	101	518,813	- -	93.16	147,342,920
Common Interest Development								
March 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	5	16	2	205	579,500	579,500	101.05	1,159,000
Carmel Valley	9	24	4	4	485,375	558,750	98.90	1,941,500
Del Rey Oaks	2	3	3	91	267,333	269,000	95.26	802,000
East Salinas	4	9	6	52	63,333	62,550	98.76	380,000
Marina	5	8	2	89	137,450	137,450	98.57	274,900
Monterey	7	34	4	110	484,700	408,500	103.63	1,938,800
North Salinas	12	30	5	110	77,200	79,000	99.18	386,000
Pacific Grove	2	11	0	0	0	0	.0	0
Pebble Beach	1	10	2	303	1,460,000	1,460,000	92.85	2,920,000
Salinas Monterey Highway	3	5	3	15	280,000	275,000	99.41	840,000
Seaside/Sand City	0	1	1	19	190,000	190,000	105.61	190,000
South Monterey County	0	3	2	49	100,450	100,450	103.03	200,900
South Salinas	3	6	2	24	174,250	174,250	96.27	348,500
Summary	53	160	36	83	316,155	- -	98.12	11,381,600