

Single Family Residential
June 2011

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	37	0	0	0	0	.0	0
Carmel	38	192	21	174	1,754,595	1,800,000	93.68	36,846,500
Carmel Highlands	3	32	1	456	875,000	875,000	97.33	875,000
Carmel Valley	32	139	5	77	923,700	1,050,000	93.62	4,618,500
Del Rey Oaks	2	3	3	17	407,333	442,000	95.17	1,222,000
East Salinas	43	112	20	58	213,064	212,750	100.63	4,261,280
Marina	10	42	8	105	312,937	280,500	103.04	2,503,500
Monterey	18	103	22	167	493,764	514,375	96.51	10,862,815
North Monterey County	36	141	27	48	301,714	309,000	98.62	8,146,290
North Salinas	72	184	42	62	232,990	230,000	99.71	9,785,603
Pacific Grove	26	109	16	98	672,750	561,500	91.65	10,764,000
Pebble Beach	20	115	5	182	1,269,400	945,000	88.84	6,347,000
Salinas Monterey Highway	27	145	19	190	869,684	558,000	95.86	16,524,000
Seaside/Sand City	35	101	19	56	256,255	224,900	99.79	4,868,850
South Monterey County	64	174	43	59	148,008	145,000	99.40	6,364,373
South Salinas	22	68	19	114	309,802	290,000	98.26	5,886,250
Summary	450	1697	270	96	481,022	- -	95.63	129,875,961

Common Interest Development
June 2011

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	4	12	3	238	471,666	425,000	97.25	1,415,000
Carmel Valley	7	23	5	67	539,130	580,000	90.40	2,695,650
Del Rey Oaks	0	2	1	157	255,000	255,000	91.79	255,000
East Salinas	3	7	2	335	63,750	63,750	98.15	127,500
Marina	1	5	2	62	146,500	146,500	94.98	293,000
Monterey	6	28	8	188	204,718	163,750	97.38	1,637,750
North Monterey County	1	6	0	0	0	0	.0	0
North Salinas	10	27	5	59	99,100	83,000	104.06	495,500
Pacific Grove	0	7	3	158	400,000	400,000	94.19	1,200,000
Salinas Monterey Highway	2	5	0	0	0	0	.0	0
Seaside/Sand City	1	1	0	0	0	0	.0	0
South Monterey County	1	1	2	31	59,400	59,400	86.78	118,800
South Salinas	4	8	3	133	250,833	267,500	91.89	752,500
Summary	40	132	34	139	264,432	- -	94.31	8,990,700