

Single Family Residential								
January 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	41	0	0	0	0	.0	0
Carmel	36	158	16	170	906,093	767,500	91.46	14,497,500
Carmel Highlands	3	28	0	0	0	0	.0	0
Carmel Valley	28	116	9	243	800,555	732,500	93.77	7,205,000
Del Rey Oaks	3	5	1	9	400,000	400,000	102.59	400,000
East Salinas	47	122	26	93	175,503	154,000	100.22	4,563,100
Marina	15	51	10	163	339,987	337,500	97.88	3,399,877
Monterey	18	99	8	241	483,275	462,000	96.56	3,866,200
North Monterey County	38	117	19	103	327,026	347,900	100.09	6,213,500
North Salinas	52	186	42	127	233,004	217,450	101.26	9,786,200
Pacific Grove	22	88	8	90	515,612	517,500	95.55	4,124,900
Pebble Beach	28	103	8	186	3,557,250	2,937,500	89.79	28,458,000
Salinas Monterey Highway	19	122	9	243	840,333	535,000	93.32	7,563,000
Seaside/Sand City	30	84	17	63	290,347	250,000	97.99	4,935,900
South Monterey County	58	214	29	71	153,385	152,000	98.81	4,448,185
South Salinas	21	68	9	106	294,100	295,000	97.24	2,646,900
Summary	420	1602	211	126	483,925	- -	94.41	102,108,262
Common Interest Development								
January 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel Valley	6	22	3	17	606,666	700,000	95.84	1,820,000
East Salinas	3	8	5	44	81,447	75,000	100.78	407,238
Marina	6	9	1	55	199,000	199,000	100.0	199,000
Monterey	6	36	0	0	0	0	.0	0
North Monterey County	1	5	0	0	0	0	.0	0
North Salinas	8	29	10	92	65,890	61,000	94.92	658,900
Pacific Grove	0	5	2	634	503,500	503,500	97.15	1,007,000
Pebble Beach	3	10	1	179	380,000	380,000	90.69	380,000
Salinas Monterey Highway	1	1	0	0	0	0	.0	0
Seaside/Sand City	1	5	1	106	220,000	220,000	102.37	220,000
South Monterey County	3	4	0	0	0	0	.0	0
South Salinas	5	6	1	31	55,100	55,100	95.0	55,100
Summary	43	140	24	118	197,801	- -	96.40	4,747,238