

Single Family Residential								
February 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	3	39	1	95	430,000	430,000	86.17	430,000
Carmel	32	167	17	94	1,317,720	1,095,000	92.71	22,401,250
Carmel Highlands	7	31	0	0	0	0	.0	0
Carmel Valley	19	111	6	348	723,666	715,000	97.19	4,342,000
Del Rey Oaks	1	6	1	88	370,000	370,000	84.11	370,000
East Salinas	34	116	27	81	154,958	145,000	103.12	4,183,888
Marina	13	50	6	104	270,050	284,950	99.78	1,620,300
Monterey	23	110	10	116	429,841	375,805	98.45	4,298,410
North Monterey County	34	110	26	91	277,746	299,500	98.41	7,221,402
North Salinas	58	184	43	79	229,654	222,000	99.04	9,875,130
Pacific Grove	13	90	11	137	606,181	535,000	95.58	6,668,000
Pebble Beach	15	112	3	214	3,163,333	3,000,000	89.17	9,490,000
Salinas Monterey Highway	26	129	10	238	896,900	830,000	90.36	8,969,000
Seaside/Sand City	22	81	16	119	265,243	245,000	98.49	4,243,900
South Monterey County	61	197	47	77	173,837	170,000	98.47	8,170,385
South Salinas	18	67	12	75	307,666	322,000	99.17	3,692,000
Summary	379	1600	236	104	406,676	-&nbsp;-	95.24	95,975,665
Common Interest Development								
February 2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	4	11	1	104	655,000	655,000	87.45	655,000
Carmel Valley	4	21	5	106	340,380	226,900	94.27	1,701,900
Del Rey Oaks	2	3	1	105	350,000	350,000	98.59	350,000
East Salinas	6	11	1	13	70,000	70,000	100.0	70,000
Marina	0	6	3	92	165,000	160,000	92.71	495,000
Monterey	13	37	7	52	161,657	147,500	92.76	1,131,599
North Salinas	6	31	6	172	80,416	81,250	95.91	482,500
Pacific Grove	6	9	1	134	452,000	452,000	97.84	452,000
Pebble Beach	0	11	1	173	360,000	360,000	94.99	360,000
Salinas Monterey Highway	1	2	0	0	0	0	.0	0
Seaside/Sand City	1	4	0	0	0	0	.0	0
South Monterey County	2	4	1	166	155,000	155,000	98.41	155,000
Summary	45	150	27	107	216,777	-&nbsp;-	93.88	5,852,999