

Single Family Residential								
October 2010								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	4	44	0	0	0	0	.0	0
Carmel	26	188	27	157	1,343,459	1,100,000	92.96	36,273,400
Carmel Highlands	3	33	0	0	0	0	.0	0
Carmel Valley	14	142	9	179	905,427	950,000	92.21	8,148,850
Del Rey Oaks	1	6	0	0	0	0	.0	0
East Salinas	44	111	34	62	188,320	183,500	101.88	6,402,900
Marina	20	58	14	113	331,110	307,500	98.81	4,635,549
Monterey	24	110	5	135	487,000	380,000	93.51	2,435,000
North Monterey County	37	143	23	74	334,704	309,000	99.77	7,698,200
North Salinas	50	192	52	57	248,499	232,500	100.78	12,921,960
Pacific Grove	15	99	9	49	706,444	630,000	95.04	6,358,000
Pebble Beach	15	103	6	223	1,929,450	1,283,000	96.35	11,576,700
Salinas Monterey Highway	28	135	20	224	847,986	762,500	95.42	16,959,730
Seaside/Sand City	25	102	21	112	349,044	325,000	96.65	7,329,935
South Monterey County	73	250	41	52	171,673	170,000	99.19	7,038,600
South Salinas	19	72	12	116	310,625	285,000	97.51	3,727,500
Summary	398	1788	273	99	481,708	- -	96.03	131,506,324
Common Interest Development								
October 2010								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	13	0	0	0	0	.0	0
Carmel Valley	3	26	11	227	469,090	470,000	91.35	5,160,000
Del Rey Oaks	2	4	0	0	0	0	.0	0
East Salinas	6	14	3	14	72,366	71,100	104.48	217,100
Marina	1	7	0	0	0	0	.0	0
Monterey	12	37	7	129	253,700	185,500	95.45	1,775,900
North Salinas	15	40	10	101	78,890	80,000	95.71	788,900
Pacific Grove	1	13	0	0	0	0	.0	0
Pebble Beach	2	13	1	95	410,000	410,000	102.76	410,000
Salinas Monterey Highway	0	2	1	16	344,900	344,900	100.0	344,900
Seaside/Sand City	1	4	0	0	0	0	.0	0
South Monterey County	2	4	2	96	98,000	98,000	103.21	196,000
South Salinas	1	6	2	71	185,000	185,000	97.63	370,000
Summary	48	183	37	132	250,345	- -	94.0	9,262,800