

Single Family Residential								
December 2010								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	4	40	0	0	0	0	.0	0
Carmel	15	144	13	162	1,889,899	1,245,000	86.47	24,568,690
Carmel Highlands	4	31	2	196	3,017,500	3,017,500	75.53	6,035,000
Carmel Valley	4	106	13	126	757,069	740,000	95.23	9,841,900
Del Rey Oaks	2	5	1	115	300,000	300,000	84.75	300,000
East Salinas	35	105	36	61	168,277	156,500	99.97	6,058,000
Marina	19	53	10	135	330,699	327,500	99.94	3,306,995
Monterey	14	97	12	94	516,000	467,500	95.31	6,192,000
North Monterey County	31	112	28	67	341,596	329,750	99.19	9,564,700
North Salinas	60	191	42	74	221,195	215,000	98.49	9,290,200
Pacific Grove	16	83	10	104	676,650	620,000	95.53	6,766,500
Pebble Beach	9	91	1	285	4,575,000	4,575,000	91.59	4,575,000
Salinas Monterey Highway	13	126	14	143	670,500	552,500	93.65	9,387,000
Seaside/Sand City	11	92	29	80	298,505	255,000	98.85	8,656,667
South Monterey County	46	229	53	101	158,243	160,000	100.39	8,386,920
South Salinas	11	67	12	78	290,750	294,500	98.43	3,489,000
Summary	294	1572	276	93	421,806	- -	93.46	116,418,572
Common Interest Development								
December 2010								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	0	12	1	14	660,000	660,000	97.06	660,000
Carmel Valley	7	22	6	173	406,166	475,000	93.77	2,437,000
Del Rey Oaks	0	5	1	9	190,000	190,000	118.82	190,000
East Salinas	4	9	4	35	73,375	75,750	108.18	293,500
Marina	2	7	1	11	235,000	235,000	118.69	235,000
Monterey	7	36	9	157	199,055	165,000	98.12	1,791,500
North Salinas	7	35	4	45	67,500	67,000	96.81	270,000
Pacific Grove	1	8	2	39	479,950	479,950	98.06	959,900
Salinas Monterey Highway	1	2	0	0	0	0	.0	0
Seaside/Sand City	2	4	0	0	0	0	.0	0
South Salinas	2	6	2	136	177,250	177,250	104.42	354,500
Summary	33	146	30	105	239,713	- -	98.09	7,191,400