

Single Family Residential								
October 2008								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	2	24	0	0	0	0	.0	0
Carmel	28	144	15	123	1,769,671	1,725,000	93.23	26,545,075
Carmel Highlands	3	27	1	224	5,000,000	5,000,000	84.03	5,000,000
Carmel Valley	18	130	6	184	1,449,500	1,287,500	90.93	8,697,000
Del Rey Oaks	0	3	3	89	459,966	449,900	94.01	1,379,900
East Salinas	65	223	28	72	172,996	155,500	96.37	4,843,900
Marina	28	88	13	51	368,107	369,000	98.24	4,785,400
Monterey	16	111	16	99	672,268	673,600	94.61	10,756,300
North Monterey County	53	269	32	88	399,931	365,000	94.76	12,797,800
North Salinas	188	584	86	58	267,378	259,950	99.76	22,994,517
Pacific Grove	19	102	5	81	560,400	537,000	93.93	2,802,000
Pebble Beach	8	112	7	93	1,877,314	945,000	92.10	13,141,200
Salinas Monterey Highway	24	151	14	128	913,928	825,000	90.43	12,795,000
Seaside/Sand City	55	141	30	75	368,548	333,250	98.21	11,056,450
South Monterey County	125	468	63	62	204,564	200,000	97.37	12,887,563
South Salinas	46	149	31	85	301,270	308,000	95.32	9,339,400
Summary	678	2726	350	77	456,632	- -	94.71	159,821,505

Common Interest Development								
October 2008								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	15	1	182	670,000	670,000	95.85	670,000
Carmel Valley	6	38	3	152	656,666	710,000	96.19	1,970,000
Del Rey Oaks	1	5	0	0	0	0	.0	0
East Salinas	13	39	10	83	72,045	60,500	81.41	720,450
Marina	5	9	1	117	280,000	280,000	85.11	280,000
Monterey	7	35	3	105	698,333	631,000	94.84	2,095,000
North Salinas	16	55	5	60	116,080	110,000	89.49	580,400
Pacific Grove	2	24	1	203	597,000	597,000	95.54	597,000
Pebble Beach	2	8	3	58	1,895,833	2,300,000	89.09	5,687,500
Salinas Monterey Highway	3	8	0	0	0	0	.0	0
Seaside/Sand City	4	27	1	155	420,000	420,000	100.48	420,000
South Monterey County	4	10	0	0	0	0	.0	0
South Salinas	4	15	0	0	0	0	.0	0
Summary	69	288	28	97	465,012	- -	91.95	13,020,350