

Single Family Residential**January 2008**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	31	144	8	188	2,844,375	1,942,500	88.30	22,755,000
Carmel Valley	21	91	4	231	1,031,250	1,012,500	89.48	4,125,000
Del Rey Oaks	2	12	0	0	0	0	.0	0
East Salinas	53	171	4	114	356,375	348,500	95.94	1,425,500
Marina	38	101	6	134	506,833	475,000	92.80	3,041,000
Monterey	19	88	5	176	647,000	655,000	91.18	3,235,000
North Monterey County	47	244	10	121	518,400	512,500	91.83	5,184,000
North Salinas	113	520	16	73	429,293	411,500	96.61	6,868,700
Pacific Grove	13	87	6	85	988,333	965,000	95.45	5,930,000
Pebble Beach	21	97	6	189	5,088,009	2,551,027	94.53	30,528,054
Salinas Monterey Highway	23	140	5	140	1,566,750	1,433,750	95.23	7,833,750
Seaside/Sand City	29	136	6	57	459,833	390,000	95.90	2,759,000
South Coast	1	44	1	165	6,750,000	6,750,000	87.10	6,750,000
South Monterey County	77	443	10	74	291,550	282,000	92.49	2,915,500
South Salinas	32	162	6	53	437,466	447,450	94.26	2,624,800
Summary	520	2480	93	117	1,139,519	--	92.37	105,975,304

Common Interest Development**January 2008**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	2	9	0	0	0	0	.0	0
Carmel Valley	8	35	7	124	724,214	810,000	94.90	5,069,500
Del Rey Oaks	1	1	0	0	0	0	.0	0
East Salinas	9	32	0	0	0	0	.0	0
Marina	3	12	0	0	0	0	.0	0
Monterey	6	54	7	88	613,642	530,000	96.53	4,295,500
North Salinas	12	55	0	0	0	0	.0	0
Pebble Beach	2	11	2	15	1,807,500	1,807,500	96.55	3,615,000
Seaside/Sand City	2	8	0	0	0	0	.0	0
South Salinas	2	15	1	179	160,000	160,000	100.06	160,000
Summary	47	232	17	99	772,941	--	95.94	13,140,000