

Single Family Residential
February 2008

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	25	139	13	203	2,044,634	1,600,000	90.74	26,580,250
Carmel Valley	10	94	3	409	2,838,333	2,895,000	97.94	8,515,000
Del Rey Oaks	1	12	0	0	0	0	.0	0
East Salinas	41	179	3	72	323,333	340,000	98.10	970,000
Marina	20	104	6	74	475,750	436,750	95.52	2,854,500
Monterey	16	88	6	163	865,416	797,500	95.29	5,192,500
North Monterey County	41	236	12	102	558,491	517,500	92.65	6,701,900
North Salinas	134	549	14	83	392,321	384,500	96.74	5,492,500
Pacific Grove	16	84	6	72	1,173,166	807,000	93.88	7,039,000
Pebble Beach	13	98	4	311	5,706,249	2,787,500	77.92	22,824,999
Salinas Monterey Highway	33	148	4	307	1,008,775	921,000	93.99	4,035,100
Seaside/Sand City	36	141	7	125	455,842	375,000	93.98	3,190,900
South Coast	3	41	2	105	2,075,000	2,075,000	94.43	4,150,000
South Monterey County	89	454	14	106	284,021	282,450	93.73	3,976,300
South Salinas	27	160	8	113	389,750	360,500	95.31	3,118,000
Summary	505	2527	102	140	1,025,891	--	89.71	104,640,949

Common Interest Development
February 2008

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	5	11	0	0	0	0	.0	0
Carmel Valley	6	31	4	152	678,750	672,500	98.37	2,715,000
Del Rey Oaks	1	2	0	0	0	0	.0	0
East Salinas	8	41	1	151	187,900	187,900	100.0	187,900
Marina	3	12	2	26	332,450	332,450	98.66	664,900
Monterey	8	47	4	57	613,500	529,500	94.79	2,454,000
North Salinas	7	55	0	0	0	0	.0	0
Pacific Grove	3	19	1	137	715,000	715,000	98.62	715,000
Pebble Beach	3	13	0	0	0	0	.0	0
Salinas Monterey Highway	1	6	1	133	496,640	496,640	90.46	496,640
Seaside/Sand City	2	7	0	0	0	0	.0	0
South Monterey County	1	7	0	0	0	0	.0	0
South Salinas	6	18	1	71	325,000	325,000	93.12	325,000
Summary	54	269	14	99	539,888	--	96.49	7,558,440