

| Single Family Residential | | | | | | | | | |
|-----------------------------|--------------|-------------------|--------------|-------------|--------------|---------------------|--------------------|------------|--------------------|
| 2007 Semi-Annual 1 | | | | | | | | | |
| City/Area | New Listings | Current Inventory | Closed Sales | Average DOM | Average CDOM | Average Sales Price | Median Sales Price | % LP Rec'd | Total Sales Volume |
| Carmel | 194 | 179 | 106 | 122 | 156 | 1,817,103 | 1,487,500 | 94.93 | 192,612,976 |
| Carmel Valley | 130 | 128 | 35 | 106 | 146 | 1,407,442 | 1,200,000 | 92.61 | 49,260,500 |
| Del Rey Oaks | 14 | 11 | 4 | 69 | 69 | 746,000 | 757,000 | 97.73 | 2,984,000 |
| East Salinas | 188 | 152 | 24 | 107 | 127 | 491,829 | 522,500 | 99.02 | 11,803,900 |
| Marina | 124 | 114 | 39 | 104 | 142 | 617,189 | 599,000 | 96.69 | 24,070,400 |
| Monterey | 140 | 100 | 49 | 107 | 110 | 934,823 | 825,000 | 95.06 | 45,806,340 |
| North Monterey County | 345 | 302 | 75 | 111 | 163 | 694,700 | 655,000 | 95.86 | 52,102,500 |
| North Salinas | 669 | 517 | 122 | 108 | 162 | 562,632 | 554,500 | 98.52 | 68,641,150 |
| Pacific Grove | 128 | 107 | 49 | 82 | 105 | 911,459 | 785,000 | 95.61 | 44,661,500 |
| Pebble Beach | 106 | 113 | 32 | 165 | 187 | 2,929,820 | 2,375,000 | 86.31 | 93,754,250 |
| Salinas Monterey Highway | 200 | 175 | 62 | 102 | 141 | 1,163,189 | 932,500 | 95.13 | 72,117,725 |
| Seaside/Sand City | 231 | 188 | 47 | 94 | 122 | 673,552 | 650,000 | 97.59 | 31,656,955 |
| South Coast | 26 | 45 | 10 | 181 | 297 | 3,262,780 | 1,637,500 | 86.61 | 32,627,800 |
| South Monterey County | 560 | 455 | 70 | 107 | 157 | 451,174 | 427,500 | 97.02 | 31,582,200 |
| South Salinas | 245 | 194 | 78 | 118 | 152 | 571,184 | 560,000 | 96.52 | 44,552,400 |
| Summary | 3300 | 2780 | 802 | 110 | 149 | 995,304 | 690,000 | 94.12 | 798,234,596 |
| | | | | | | | | | |
| Common Interest Development | | | | | | | | | |
| 2007 Semi-Annual 1 | | | | | | | | | |
| City/Area | New Listings | Current Inventory | Closed Sales | Average DOM | Average CDOM | Average Sales Price | Median Sales Price | % LP Rec'd | Total Sales Volume |
| Carmel | 12 | 9 | 7 | 140 | 140 | 731,714 | 745,000 | 96.83 | 5,122,000 |
| Carmel Valley | 44 | 50 | 18 | 145 | 180 | 719,000 | 762,500 | 96.74 | 12,942,000 |
| Del Rey Oaks | 5 | 4 | 4 | 168 | 214 | 496,000 | 482,500 | 98.53 | 1,984,000 |
| East Salinas | 34 | 38 | 11 | 136 | 181 | 348,687 | 365,000 | 99.59 | 3,835,560 |
| Marina | 20 | 16 | 5 | 91 | 157 | 442,880 | 439,000 | 100.14 | 2,214,400 |
| Monterey | 70 | 48 | 22 | 100 | 110 | 652,613 | 531,000 | 97.39 | 14,357,500 |
| North Monterey County | 2 | 3 | 0 | 0 | 0 | 0 | 0 | .0 | 0 |
| North Salinas | 69 | 59 | 12 | 135 | 140 | 306,676 | 284,347 | 97.83 | 3,680,121 |
| Pacific Grove | 13 | 11 | 9 | 123 | 123 | 700,237 | 630,000 | 96.77 | 6,302,140 |
| Pebble Beach | 10 | 13 | 2 | 192 | 311 | 1,900,000 | 1,900,000 | 89.41 | 3,800,000 |
| Salinas Monterey Highway | 10 | 8 | 5 | 110 | 167 | 546,300 | 540,000 | 96.69 | 2,731,500 |

| | | | | | | | | | |
|-----------------------|-----|-----|-----|-----|-----|---------|---------|-------|------------|
| Seaside/Sand City | 6 | 7 | 5 | 86 | 238 | 534,200 | 515,000 | 96.74 | 2,671,000 |
| South Monterey County | 10 | 10 | 1 | 66 | 66 | 312,500 | 312,500 | 99.21 | 312,500 |
| South Salinas | 26 | 27 | 2 | 64 | 105 | 377,500 | 377,500 | 94.97 | 755,000 |
| Summary | 331 | 303 | 103 | 124 | 155 | 589,395 | 494,000 | 90.87 | 60,707,721 |