

Single Family Residential								
October 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Bradley	1	1	0	0	0	0	.0	0
Carmel	27	169	12	74	2,253,500	1,672,500	93.99	27,042,000
Carmel Valley	15	112	5	127	1,858,000	1,535,000	91.63	9,290,000
Del Rey Oaks	2	12	0	0	0	0	.0	0
East Salinas	32	166	2	61	378,500	378,500	95.97	757,000
Marina	23	118	9	149	610,166	600,000	95.46	5,491,500
Monterey	12	100	7	80	805,303	749,000	91.39	5,637,122
North Monterey County	50	279	6	124	585,666	572,000	93.41	3,514,000
North Salinas	103	513	10	105	478,450	492,500	94.58	4,784,500
Pacific Grove	15	98	9	86	1,025,000	805,000	91.54	9,225,000
Pebble Beach	7	103	4	82	2,233,750	2,265,000	93.66	8,935,000
Salinas Monterey Highway	25	169	5	102	1,061,000	1,035,000	94.65	5,305,000
Seaside/Sand City	48	184	7	91	523,857	410,000	97.20	3,667,000
South Coast	8	49	4	142	4,377,113	1,935,226	77.65	17,508,453
South Monterey County	91	456	7	118	383,278	349,950	95.66	2,682,950
South Salinas	45	203	8	82	419,375	417,500	96.80	3,355,000
Summary	504	2732	95	101	1,128,363	--	90.71	107,194,525

Common Interest Development								
October 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	9	1	38	712,000	712,000	97.53	712,000
Carmel Valley	6	36	3	120	565,000	500,000	97.13	1,695,000
East Salinas	8	33	0	0	0	0	.0	0
Marina	2	12	1	333	385,000	385,000	97.47	385,000
Monterey	14	55	8	44	428,998	410,000	94.90	3,431,990
North Monterey County	1	4	0	0	0	0	.0	0
North Salinas	12	43	3	68	253,666	246,000	96.37	761,000
Pebble Beach	3	13	2	176	1,702,500	1,702,500	94.87	3,405,000
Salinas Monterey Highway	3	10	0	0	0	0	.0	0
South Monterey County	2	12	0	0	0	0	.0	0
South Salinas	3	18	0	0	0	0	.0	0
Summary	55	245	18	91	577,221	--	95.63	10,389,990