

Single Family Residential									
November 2007									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Carmel	19	159	13	166	1,970,203	1,800,000	91.27	25,612,650	
Carmel Valley	10	101	7	96	1,413,928	1,155,000	95.43	9,897,500	
East Salinas	28	164	2	128	232,500	232,500	94.70	465,000	
Marina	10	113	5	71	550,980	520,000	96.55	2,754,900	
Monterey	14	90	6	71	928,166	747,000	90.47	5,569,000	
North Monterey County	41	257	6	135	599,166	552,500	94.19	3,595,000	
North Salinas	116	524	10	90	417,250	422,500	93.63	4,172,500	
Pacific Grove	9	85	6	83	736,833	667,500	92.10	4,421,000	
Pebble Beach	6	91	8	103	2,252,812	2,550,000	92.10	18,022,500	
Salinas Monterey Highway	12	151	5	117	1,214,800	1,150,000	91.99	6,074,000	
Seaside/Sand City	30	168	5	81	647,600	600,000	93.63	3,238,000	
South Coast	1	47	0	0	0	0	.0	0	
South Monterey County	77	467	13	110	556,501	385,000	154.38	7,234,517	
South Salinas	28	202	10	90	477,750	471,000	96.48	4,777,500	
Summary	401	2619	96	106	998,271	--	95.42	95,834,067	

Common Interest Development								
November 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	10	1	60	800,000	800,000	96.97	800,000
Carmel Valley	9	37	2	36	882,500	882,500	90.79	1,765,000
East Salinas	5	33	0	0	0	0	.0	0
Marina	4	13	0	0	0	0	.0	0
Monterey	12	53	1	111	335,000	335,000	95.99	335,000
North Salinas	20	52	1	115	250,000	250,000	92.59	250,000
Pacific Grove	2	21	0	0	0	0	.0	0
Salinas Monterey Highway	2	9	0	0	0	0	.0	0
Seaside/Sand City	0	6	1	530	385,000	385,000	92.77	385,000
South Monterey County	3	11	0	0	0	0	.0	0
South Salinas	3	17	1	63	305,000	305,000	97.29	305,000
Summary	61	262	7	136	548,571	--	93.28	3,840,000