

May 2007

Single Family Residential May 2007									
City Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	43	180	20	111	143	1,590,440	1,445,000	95.70	31,808,800
Carmel Valley	28	119	6	141	159	1,910,000	1,745,000	93.51	11,460,000
Del Rey Oaks	4	7	1	57	57	695,000	695,000	95.88	695,000
East Salinas	38	147	1	152	152	519,000	519,000	100.02	519,000
Marina	23	114	4	135	135	632,500	635,000	94.96	2,530,000
Monterey	29	113	10	85	85	1,033,800	932,500	95.98	10,338,000
North Monterey County	71	292	12	90	149	614,375	641,750	94.87	7,372,500
North Salinas	113	500	18	103	147	562,577	562,250	97.61	10,126,400
Pacific Grove	31	99	8	70	74	838,312	732,500	96.29	6,706,500
Pebble Beach	17	108	0	28	28	0	0	.00	0
Salinas Monterey Highway	42	160	15	81	94	1,451,033	1,075,000	95.44	21,765,500
Seaside/Sand City	56	173	11	78	82	653,750	585,000	98.04	7,191,255
South Coast	5	44	1	365	365	4,200,000	4,200,000	96.55	4,200,000
South Monterey County	117	450	10	123	157	455,100	394,500	96.09	4,551,000
South Salinas	38	201	18	105	133	613,688	601,500	96.61	11,046,400
Summary	655	2707	135	102	127	965,261	695,000	--	130,310,355

Common Interest Development May 2007									
City Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Salinas Monterey Highway	2	8	1	13	13	460,000	460,000	93.97	460,000
Pebble Beach	3	13	1	210	210	725,000	725,000	96.67	725,000
Pacific Grove	2	6	2	78	78	695,000	695,000	96.63	1,390,000
North Salinas	11	55	2	143	173	325,000	325,000	97.89	650,000
Monterey	14	45	5	32	32	576,600	540,000	99.86	2,883,000
East Salinas	9	34	1	160	160	385,000	385,000	100.00	385,000
Del Rey Oaks	0	3	2	200	200	517,000	517,000	97.18	1,034,000
Carmel Valley	7	45	4	173	243	593,750	602,500	97.98	2,375,000
Carmel	1	13	2	115	115	657,000	657,000	98.10	1,314,000
Summary	49	222	20	117	133	560,800	544,500	98.03	11,216,000