

Single Family Residential									
June 2007									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	35	179	18	144	169	1,661,138	1,337,500	93.27	29,900,500
Carmel Valley	28	128	4	32	32	1,112,000	1,182,500	95.47	4,448,000
Del Rey Oaks	5	11	0	0	0	0	0	.0	0
East Salinas	35	152	4	98	144	333,000	335,000	95.21	1,332,000
Marina	25	114	10	106	140	604,990	577,500	96.13	6,049,900
Monterey	18	100	9	92	93	850,388	810,000	95.13	7,653,500
North Monterey County	65	302	12	98	170	786,500	715,000	98.16	9,438,000
North Salinas	112	517	13	97	139	499,461	500,000	97.67	6,493,000
Pacific Grove	26	107	11	88	94	1,058,590	872,500	94.97	11,644,500
Pebble Beach	19	113	4	80	80	2,287,500	2,075,000	94.44	9,150,000
Salinas Monterey Highway	32	175	7	115	132	849,571	865,000	98.19	5,947,000
Seaside/Sand City	41	188	5	55	191	757,000	719,000	97.63	3,785,000
South Coast	5	45	1	7	7	900,000	900,000	96.98	900,000
South Monterey County	78	455	10	125	169	427,770	398,950	95.85	4,277,700
South Salinas	43	194	14	115	149	635,214	609,500	96.21	8,893,000
Summary	567	2780	122	104	141	900,918	717,000	92.38	109,912,100
Common Interest Development									
June 2007									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average CDOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	9	4	133	133	756,250	760,000	95.70	3,025,000
Carmel Valley	12	50	5	125	158	847,800	785,000	98.51	4,239,000
Del Rey Oaks	1	4	0	0	0	0	0	.0	0
East Salinas	6	38	0	118	238	0	0	.0	0
Marina	3	16	1	69	69	400,000	400,000	97.56	400,000
Monterey	18	48	3	40	40	928,333	755,000	96.40	2,785,000
North Salinas	10	59	3	92	92	358,333	369,000	98.90	1,075,000
Pacific Grove	6	11	1	22	22	597,500	597,500	95.60	597,500
Pebble Beach	2	13	0	0	0	0	0	.0	0
Salinas Monterey Highway	1	8	0	0	0	0	0	.0	0
Seaside/Sand City	2	7	2	145	497	466,500	466,500	93.40	933,000
South Monterey County	0	10	1	66	66	312,500	312,500	99.21	312,500
South Salinas	7	27	0	0	0	0	0	.0	0
Summary	69	300	20	102	143	668,350	595,000		13,367,000