

Single Family Residential								
July 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	41	172	16	55	2,239,007	1,840,000	93.74	35,824,118
Carmel Valley	29	132	9	84	1,315,722	1,150,000	95.76	11,841,500
Del Rey Oaks	2	10	2	19	689,820	689,820	96.61	1,379,640
East Salinas	37	165	4	136	550,250	567,000	98.57	2,201,000
Marina	21	111	13	117	574,146	540,000	96.16	7,463,900
Monterey	25	104	11	153	802,636	705,000	94.47	8,829,000
North Monterey County	46	292	10	123	824,300	857,000	94.84	8,243,000
North Salinas	112	518	17	90	537,941	520,000	95.96	9,145,000
Pacific Grove	28	116	10	58	1,119,900	977,500	94.89	11,199,000
Pebble Beach	15	110	9	187	2,395,918	1,900,000	91.05	21,563,264
Salinas Monterey Highway	26	167	12	72	988,750	1,020,000	96.07	11,865,000
Seaside/Sand City	33	195	5	136	639,000	560,000	93.62	3,195,000
South Coast	9	46	1	273	2,215,000	2,215,000	85.36	2,215,000
South Monterey County	99	480	13	98	392,487	385,000	95.37	5,102,340
South Salinas	49	193	9	165	555,333	540,000	96.32	4,998,000
Summary	572	2811	141	107	1,028,828	--	94.22	145,064,762

Common Interest Development								
July 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	1	8	2	21	752,500	752,500	97.98	1,505,000
Carmel Valley	10	54	4	150	396,550	374,600	95.04	1,586,200
Del Rey Oaks	0	3	1	74	422,250	422,250	98.43	422,250
East Salinas	7	36	0	0	0	0	.0	0
Marina	2	14	0	0	0	0	.0	0
Monterey	17	54	4	128	521,000	527,500	98.81	2,084,000
North Salinas	6	50	1	80	270,000	270,000	96.46	270,000
Pacific Grove	14	20	1	7	560,000	560,000	98.42	560,000
Pebble Beach	2	13	1	29	698,000	698,000	99.79	698,000
Salinas Monterey Highway	0	5	1	119	541,000	541,000	95.96	541,000
Seaside/Sand City	2	6	0	0	0	0	.0	0
South Monterey County	2	9	0	0	0	0	.0	0
South Salinas	4	23	4	95	361,000	362,500	97.11	1,444,000
Summary	67	295	19	97	479,497	--	97.52	9,110,450