

**February 2007 Monterey County Single Family**

| County        | Area/ City | Year | Cur Inv | No. of Closed Sales | %LP Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg DOM | New Listings |
|---------------|------------|------|---------|---------------------|-----------|------------|------------|--------------|---------|--------------|
| MTY           | CAR        | 2007 | 167     | 18                  | 94.65     | 1,190,000  | 1,359,999  | 24,479,976   | 122     | 34           |
| MTY           | CV         | 2007 | 103     | 7                   | 92.02     | 1,151,000  | 1,426,786  | 9,987,500    | 188     | 21           |
| MTY           | DR         | 2007 | 9       | 1                   | 96.94     | 775,000    | 775,000    | 775,000      | 42      | 2            |
| MTY           | ES         | 2007 | 106     | 5                   | 99.57     | 520,000    | 499,600    | 2,498,000    | 88      | 17           |
| MTY           | MA         | 2007 | 90      | 8                   | 98.41     | 599,000    | 628,250    | 5,026,000    | 159     | 19           |
| MTY           | MO         | 2007 | 82      | 4                   | 93.77     | 690,000    | 731,875    | 2,927,500    | 126     | 17           |
| MTY           | NOM        | 2007 | 222     | 10                  | 94.32     | 600,000    | 673,650    | 6,736,500    | 143     | 44           |
| MTY           | NS         | 2007 | 395     | 18                  | 97.92     | 568,000    | 556,750    | 10,021,500   | 162     | 96           |
| MTY           | PB         | 2007 | 96      | 8                   | 92.75     | 1,190,000  | 2,057,563  | 16,460,500   | 225     | 18           |
| MTY           | PG         | 2007 | 68      | 6                   | 95.07     | 750,000    | 905,667    | 5,434,000    | 212     | 16           |
| MTY           | SCT        | 2007 | 40      | 1                   | 94.92     | 1,850,000  | 1,850,000  | 1,850,000    | 239     | 4            |
| MTY           | SEA        | 2007 | 98      | 9                   | 97.97     | 629,000    | 637,444    | 5,737,000    | 110     | 21           |
| MTY           | SMH        | 2007 | 126     | 11                  | 95.48     | 851,000    | 962,877    | 10,591,650   | 110     | 27           |
| MTY           | SOM        | 2007 | 314     | 12                  | 96.87     | 450,000    | 444,167    | 5,330,000    | 141     | 86           |
| MTY           | SS         | 2007 | 153     | 15                  | 97.39     | 550,000    | 538,200    | 8,073,000    | 185     | 35           |
| MTY           | UN         | 2007 | *       | *                   | *         | *          | *          | *            | *       | *            |
| <b>Totals</b> |            |      |         |                     |           |            |            |              |         |              |
|               |            | 2007 | 2069    | 133                 | 95.19     | 657,000    | 871,640    | 115,928,126  | 151     | 457          |

\* = Not Available

**February 2007 Monterey County Condos/Townhomes**

| County        | Area/ City | Year | Cur Inv | No. of Closed Sales | %LP Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg DOM | New Listings |
|---------------|------------|------|---------|---------------------|-----------|------------|------------|--------------|---------|--------------|
| MTY           | CAR        | 2007 | 13      | *                   | *         | *          | *          | *            | *       | 1            |
| MTY           | CV         | 2007 | 34      | 4                   | 96.11     | 550,000    | 758,750    | 3,035,000    | 184     | 3            |
| MTY           | DR         | 2007 | 5       | *                   | *         | *          | *          | *            | *       | *            |
| MTY           | ES         | 2007 | 31      | 1                   | 100.00    | 365,000    | 365,000    | 365,000      | 72      | 7            |
| MTY           | MA         | 2007 | 10      | *                   | *         | *          | *          | *            | *       | 4            |
| MTY           | MO         | 2007 | 22      | 4                   | 96.59     | 480,000    | 611,875    | 2,447,500    | 179     | 4            |
| MTY           | NOM        | 2007 | 2       | *                   | *         | *          | *          | *            | *       | *            |
| MTY           | NS         | 2007 | 47      | 3                   | 99.25     | 279,695    | 278,565    | 835,695      | 176     | 9            |
| MTY           | PB         | 2007 | 7       | *                   | *         | *          | *          | *            | *       | *            |
| MTY           | PG         | 2007 | 9       | 1                   | 95.78     | 598,640    | 598,640    | 598,640      | 282     | 2            |
| MTY           | SEA        | 2007 | 7       | *                   | *         | *          | *          | *            | *       | 1            |
| MTY           | SMH        | 2007 | 7       | *                   | *         | *          | *          | *            | *       | 1            |
| MTY           | SOM        | 2007 | 6       | *                   | *         | *          | *          | *            | *       | *            |
| MTY           | SS         | 2007 | 17      | *                   | *         | *          | *          | *            | *       | 6            |
| MTY           | UN         | 2007 | *       | *                   | *         | *          | *          | *            | *       | *            |
| <b>Totals</b> |            |      |         |                     |           |            |            |              |         |              |
|               |            | 2007 | 216     | 13                  | 96.78     | 480,000    | 560,141    | 7,281,835    | 179     | 38           |

\* = Not Available