

Single Family Residential**December 2007**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	9	122	15	126	2,002,666	1,250,000	87.64	30,040,000
Carmel Valley	5	88	4	124	1,258,250	1,247,500	90.38	5,033,000
Del Rey Oaks	1	10	2	173	742,500	742,500	92.58	1,485,000
East Salinas	26	143	6	87	320,983	327,000	97.13	1,925,900
Marina	9	86	5	84	498,980	460,000	96.60	2,494,900
Monterey	7	82	7	104	892,650	675,000	95.91	6,248,550
North Monterey County	48	242	5	181	502,000	485,000	97.38	2,510,000
North Salinas	92	490	9	119	425,988	410,000	96.40	3,833,900
Pacific Grove	18	86	6	175	853,166	762,500	92.02	5,118,999
Pebble Beach	5	77	2	141	2,172,500	2,172,500	86.12	4,345,000
Salinas Monterey Highway	14	133	10	178	1,206,540	789,950	93.02	12,065,400
Seaside/Sand City	25	145	6	52	448,833	432,250	93.65	2,693,000
South Coast	4	49	0	0	0	0	.0	0
South Monterey County	69	428	17	88	316,405	325,000	94.72	5,378,900
South Salinas	18	170	6	60	539,193	495,000	95.94	3,235,160
Summary	350	2351	100	117	864,077	--	91.41	86,407,709

Common Interest Development**December 2007**

City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel Valley	6	34	4	133	733,125	736,250	97.04	2,932,500
East Salinas	5	27	0	0	0	0	.0	0
Monterey	14	58	2	55	389,672	389,672	99.36	779,345
North Salinas	8	49	3	60	254,966	230,000	97.52	764,900
Pebble Beach	3	12	0	0	0	0	.0	0
Salinas Monterey Highway	1	8	0	0	0	0	.0	0
Seaside/Sand City	1	6	0	0	0	0	.0	0
South Monterey County	1	11	0	0	0	0	.0	0
South Salinas	2	14	0	0	0	0	.0	0
Summary	41	219	9	91	497,416	--	97.52	4,476,745