

Single Family Residential								
August 2007								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	36	181	20	100	1,718,756	1,382,500	93.04	34,375,125
Carmel Valley	11	122	11	123	1,495,454	1,425,000	93.61	16,450,000
Del Rey Oaks	2	10	1	140	665,000	665,000	95.01	665,000
East Salinas	29	166	2	26	340,000	340,000	97.86	680,000
Marina	24	115	5	104	635,300	620,500	99.33	3,176,500
Monterey	24	110	7	52	778,428	800,000	95.32	5,449,000
North Monterey County	52	293	7	130	743,428	655,000	95.86	5,204,000
North Salinas	129	550	12	162	529,166	540,000	96.26	6,350,000
Pacific Grove	21	119	8	79	880,500	847,000	96.07	7,044,000
Pebble Beach	21	117	8	172	1,903,256	2,042,500	91.43	15,226,050
Salinas Monterey Highway	35	176	14	73	1,378,589	1,015,875	96.48	19,300,250
Seaside/Sand City	27	173	7	112	656,071	550,000	92.02	4,592,500
South Coast	4	46	1	325	2,700,000	2,700,000	93.10	2,700,000
South Monterey County	96	490	8	69	388,862	377,000	97.07	3,110,900
South Salinas	41	192	16	116	627,743	561,250	94.46	10,043,900
Summary	552	2860	127	109	1,058,009	--	94.24	134,367,225

Common Interest Development									
August 2007									
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume	
Carmel	4	11	0	0	0	0	.0	0	
Carmel Valley	1	47	3	137	784,000	600,000	97.41	2,352,000	
Del Rey Oaks	1	4	0	0	0	0	.0	0	
East Salinas	5	34	0	0	0	0	.0	0	
Marina	1	15	0	0	0	0	.0	0	
Monterey	4	47	7	36	615,111	455,000	97.94	4,305,781	
North Salinas	9	49	0	0	0	0	.0	0	
Pacific Grove	2	20	4	29	712,000	669,000	97.60	2,848,000	
Pebble Beach	3	14	0	0	0	0	.0	0	
Salinas Monterey Highway	2	5	2	175	580,000	580,000	94.77	1,160,000	
Seaside/Sand City	3	7	0	0	0	0	.0	0	
South Monterey County	3	10	0	0	0	0	.0	0	
South Salinas	1	20	1	14	450,000	450,000	98.04	450,000	
Summary	39	283	17	67	653,869	--	97.41	11,115,781	