

September 2005 Monterey County Single Family

| County | Area/ City | Year | Cur Inv | No. of Closed Sales | %LP Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg DOM | New Listings |
|---------------|---------------|------|---------|------------------------|--------------|------------|------------|--------------|------------|-----------------|
| MTY | CAR | 2005 | 151 | 28 | 92.64 | 1,650,000 | 2,194,768 | 61,453,495 | 107 | 39 |
| MTY | CV | 2005 | 88 | 9 | 93.07 | 1,300,000 | 1,450,833 | 13,057,500 | 100 | 20 |
| MTY | DR | 2005 | 7 | 2 | 99.06 | 755,000 | 819,250 | 1,638,500 | 23 | 1 |
| MTY | ES | 2005 | 72 | 15 | 99.59 | 530,000 | 500,667 | 7,510,000 | 39 | 32 |
| MTY | MA | 2005 | 48 | 12 | 99.09 | 682,000 | 701,250 | 8,415,000 | 60 | 19 |
| MTY | MO | 2005 | 73 | 10 | 97.08 | 835,000 | 932,550 | 9,325,500 | 61 | 24 |
| MTY | NOM | 2005 | 164 | 39 | 99.22 | 740,000 | 740,397 | 28,875,500 | 46 | 59 |
| MTY | NS | 2005 | 280 | 73 | 99.87 | 629,000 | 645,807 | 47,143,900 | 35 | 135 |
| MTY | PB | 2005 | 72 | 11 | 94.81 | 2,300,000 | 3,090,000 | 33,990,000 | 68 | 18 |
| MTY | PG | 2005 | 64 | 12 | 97.93 | 815,000 | 1,020,625 | 12,247,500 | 37 | 23 |
| MTY | SCT | 2005 | 45 | 1 | 88.41 | 6,100,000 | 6,100,000 | 6,100,000 | 224 | 10 |
| MTY | SEA | 2005 | 94 | 19 | 97.49 | 680,000 | 736,842 | 13,999,999 | 41 | 34 |
| MTY | SMH | 2005 | 106 | 21 | 97.58 | 875,000 | 926,217 | 19,450,554 | 40 | 29 |
| MTY | SOM | 2005 | 181 | 47 | 100.08 | 540,000 | 527,415 | 24,788,515 | 39 | 85 |
| MTY | SS | 2005 | 139 | 28 | 99.57 | 629,500 | 655,870 | 18,364,360 | 60 | 42 |
| MTY | UN | 2005 | * | * | * | * | * | * | * | * |
| Totals | | | | | | | | | | |
| | | 2005 | 1584 | 327 | 96.73 | 680,000 | 936,882 | 306,360,323 | 51 | 570 |

* = Not Available

September 2005 Monterey County Condos/Townhomes

| County | Area/ City | Year | Cur Inv | No. of Closed Sales | %LP Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg DOM | New Listings |
|---------------|---------------|------|---------|------------------------|--------------|------------|------------|--------------|------------|-----------------|
| MTY | CAR | 2005 | 9 | 2 | 100.33 | 680,000 | 769,750 | 1,539,500 | 33 | 2 |
| MTY | CV | 2005 | 9 | 4 | 98.06 | 515,000 | 756,250 | 3,025,000 | 49 | 4 |
| MTY | DR | 2005 | 4 | 2 | 98.67 | 567,500 | 576,000 | 1,152,000 | 60 | 3 |
| MTY | ES | 2005 | 17 | 2 | 100.95 | 299,500 | 320,250 | 640,500 | 28 | 8 |
| MTY | MA | 2005 | 8 | 1 | 98.80 | 410,000 | 410,000 | 410,000 | 45 | 4 |
| MTY | MO | 2005 | 11 | 9 | 89.52 | 550,000 | 535,444 | 4,819,000 | 19 | 6 |
| MTY | NOM | 2005 | * | * | * | * | * | * | * | * |
| MTY | NS | 2005 | 27 | 7 | 101.81 | 398,000 | 386,021 | 2,702,150 | 18 | 8 |
| MTY | PB | 2005 | 4 | 2 | 97.42 | 694,000 | 1,897,000 | 3,794,000 | 25 | 2 |
| MTY | PG | 2005 | 4 | 1 | 100.06 | 800,000 | 800,000 | 800,000 | 7 | 1 |
| MTY | SEA | 2005 | 7 | * | * | * | * | * | * | 1 |
| MTY | SMH | 2005 | * | * | * | * | * | * | * | 1 |
| MTY | SOM | 2005 | 3 | 1 | 100.00 | 350,000 | 350,000 | 350,000 | 3 | 1 |
| MTY | SS | 2005 | 11 | 3 | 100.00 | 425,000 | 443,000 | 1,329,000 | 31 | 4 |
| MTY | UN | 2005 | * | * | * | * | * | * | * | * |
| Totals | | | | | | | | | | |
| | | 2005 | 114 | 34 | 96.77 | 435,000 | 604,740 | 20,561,150 | 27 | 45 |

* = Not Available