

**April 2005 Monterey County Single Family**

| County        | Area/<br>City | Year | Cur Inv | No. of<br>Closed Sales | %LP<br>Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg<br>DOM | New<br>Listings |
|---------------|---------------|------|---------|------------------------|--------------|------------|------------|--------------|------------|-----------------|
| MTY           | CAR           | 2005 | 105     | 26                     | 93.73        | 1,700,000  | 1,747,808  | 45,443,000   | 118        | 38              |
| MTY           | CV            | 2005 | 73      | 13                     | 96.64        | 1,150,000  | 1,240,577  | 16,127,500   | 69         | 25              |
| MTY           | DR            | 2005 | 8       | 2                      | 98.25        | 672,000    | 730,500    | 1,461,000    | 67         | 3               |
| MTY           | ES            | 2005 | 32      | 19                     | 100.98       | 485,000    | 489,879    | 9,307,700    | 28         | 16              |
| MTY           | MA            | 2005 | 40      | 16                     | 99.95        | 666,000    | 685,906    | 10,974,500   | 31         | 15              |
| MTY           | MO            | 2005 | 54      | 14                     | 98.67        | 907,500    | 954,964    | 13,369,500   | 34         | 20              |
| MTY           | NOM           | 2005 | 134     | 33                     | 99.52        | 687,000    | 746,909    | 24,648,012   | 56         | 57              |
| MTY           | NS            | 2005 | 127     | 70                     | 100.69       | 569,000    | 591,936    | 41,435,500   | 26         | 84              |
| MTY           | PB            | 2005 | 50      | 9                      | 96.20        | 1,300,000  | 1,616,111  | 14,545,000   | 61         | 17              |
| MTY           | PG            | 2005 | 45      | 12                     | 99.85        | 770,000    | 983,792    | 11,805,500   | 54         | 20              |
| MTY           | SCT           | 2005 | 37      | 1                      | 95.54        | 2,140,000  | 2,140,000  | 2,140,000    | 154        | 6               |
| MTY           | SEA           | 2005 | 66      | 18                     | 97.82        | 630,000    | 679,028    | 12,222,500   | 45         | 37              |
| MTY           | SMH           | 2005 | 96      | 26                     | 95.76        | 915,000    | 1,225,362  | 31,859,400   | 97         | 23              |
| MTY           | SOM           | 2005 | 92      | 51                     | 99.81        | 460,000    | 494,978    | 25,243,874   | 37         | 67              |
| MTY           | SS            | 2005 | 100     | 28                     | 98.31        | 560,000    | 596,004    | 16,688,102   | 27         | 60              |
| MTY           | UN            | 2005 | *       | *                      | *            | *          | *          | *            | *          | *               |
| <b>Totals</b> |               |      |         |                        |              |            |            |              |            |                 |
|               |               | 2005 | 1061    | 338                    | 97.79        | 626,000    | 820,329    | 277,271,088  | 49         | 490             |

\* = Not Available

**April 2005 Monterey County Condos/Townhomes**

| County        | Area/<br>City | Year | Cur Inv | No. of<br>Closed Sales | %LP<br>Rec'd | Med. Price | Avg. Price | Total \$ Vol | Avg<br>DOM | New<br>Listings |
|---------------|---------------|------|---------|------------------------|--------------|------------|------------|--------------|------------|-----------------|
| MTY           | CAR           | 2005 | 4       | *                      | *            | *          | *          | *            | *          | 2               |
| MTY           | CV            | 2005 | 18      | 4                      | 96.29        | 545,000    | 571,250    | 2,285,000    | 190        | 6               |
| MTY           | DR            | 2005 | 1       | 1                      | 101.18       | 430,000    | 430,000    | 430,000      | 14         | 2               |
| MTY           | ES            | 2005 | 4       | 2                      | 100.00       | 235,000    | 260,000    | 520,000      | 12         | 5               |
| MTY           | MA            | 2005 | 7       | 3                      | 99.47        | 379,900    | 403,967    | 1,211,900    | 18         | 6               |
| MTY           | MO            | 2005 | 14      | 6                      | 99.73        | 600,000    | 610,983    | 3,665,900    | 29         | 3               |
| MTY           | NOM           | 2005 | *       | 1                      | 92.98        | 1,139,000  | 1,139,000  | 1,139,000    | 81         | *               |
| MTY           | NS            | 2005 | 16      | 12                     | 100.24       | 330,000    | 328,589    | 3,943,070    | 42         | 10              |
| MTY           | PB            | 2005 | 5       | 4                      | 96.36        | 859,000    | 1,753,250  | 7,013,000    | 74         | 1               |
| MTY           | PG            | 2005 | *       | 2                      | 98.54        | 529,000    | 582,000    | 1,164,000    | 80         | *               |
| MTY           | SEA           | 2005 | 3       | 1                      | 100.00       | 789,000    | 789,000    | 789,000      | 6          | 2               |
| MTY           | SMH           | 2005 | 1       | 1                      | 99.31        | 645,000    | 645,000    | 645,000      | 9          | 2               |
| MTY           | SOM           | 2005 | 11      | 5                      | 100.33       | 305,000    | 273,680    | 1,368,400    | 34         | 8               |
| MTY           | SS            | 2005 | 4       | 4                      | 101.47       | 365,000    | 372,000    | 1,488,000    | 12         | 3               |
| MTY           | UN            | 2005 | *       | *                      | *            | *          | *          | *            | *          | *               |
| <b>Totals</b> |               |      |         |                        |              |            |            |              |            |                 |
|               |               | 2005 | 88      | 46                     | 98.33        | 379,900    | 557,875    | 25,662,270   | 50         | 50              |

\* = Not Available